

# Believe

*We believe in working together*

**FIVE FRESH GRADUATES**

**TAKE ON TOYOTA'S NEW GRADUATE PROGRAMME**

**ORPHANS AIDED THROUGH NEW ZEALAND CHARITY**

**CHANGING FACE OF BUSINESSES – SUSTAINABLE SOLUTIONS**

**THE DO'S AND DONT'S OF PARENTING**

*issue  
eleven 2015*



**TOYOTA**

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*Kirsty  
Morris-Rickard*  
editor

## editorial

Cover: Graduate programme, photographed by Kevin Bills Photography.

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We often take a collaborative approach to achieve a common purpose. In this issue of Believe we look at various partners or companies we support and follow what they are doing.

One feature in this issue was contributed by Penny Nelson, Executive Director of the Sustainable Business Council, where she discusses how we all have a responsibility in creating a sustainable future within our communities and our economy. To do that, she challenges consumers, government and businesses to work together in the face of some big environmental and social challenges that threaten our current way of life.

Penny shares that there's a strong and growing core of businesses changing the way they operate and helping make a positive difference. They are the members of the Sustainable Business Council, an organisation that promotes a better way of doing business, helping create a sustainable future for New Zealand. This article sets out who is already making steps to a more sustainable future in New Zealand, so be supportive of these organisations.

Toyota New Zealand first began a partnership with Orphans Aid International when the New Zealand public had the opportunity to vote for 25 of the most worthy charities to be the recipient of a Toyota Corolla to use for three years. Orphans Aid topped the polls and was the charity that received the most votes. We catch up with founder Sue van Schreven to unravel a little of what the charity does, how the Corolla has helped them, and how potentially we can support their cause some more.

In terms of long-term partners, Toyota have now supported the Parenting Place for the past 10 years. John Cowan from this organisation is a key presenter and has



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**40** Orphans Aid International – care about the marginalised and disadvantaged. They care about the child who has no parent, the child who has no home, the child who is not loved. We look at what they have done since their inception, linking to how the Corolla their charity has received for three years, has been used to help their cause.

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a great ability to make people listen. He shares some do’s and dont’s of parenting – from the atmosphere you create, to the rules you set, to creating a culture. There’s a long list of tips that can be adopted for better parenting skills.

We’ve again dedicated a few spreads in this issue for our motorsport enthusiasts. At the end of another exciting TRS round we look at how the FT50 feared in its debut season. When Tatuus first penned the FT40 more than 10 years ago, he had no idea the work would create a decade-long heritage of motorsport in New Zealand, propelling racers from around the world forward in their careers. Ten years on, with a new chassis and an exciting series, we look back at the 2014/2015 season.

One of Toyota’s driver development initiatives is to offer a TRS test to the winner of each year’s Formula Ford championship. Jamie Conroy was the 2014 recipient of this opportunity and he went on to join the series – we take a look at his transition.

This issue is packed with something that will strike a chord with many readers.

Enjoy.



**Cameron Officer**  
contributor

Prior to forming his own company in late 2012, Cameron was editor of TopGear New Zealand magazine for seven years. Among other highlights he was the first motoring writer in New Zealand to sample the Toyota 86. Now, as a freelance editorial feature writer and communications consultant, Cameron divides his time between writing about cars, construction, forestry and all manner of electronic gadgetry for a number of consumer and trade magazines, and providing communications support to a variety of commercial enterprises. He even gets to write the occasional travel story, although he admits he still hasn’t perfected the art of packing lightly.

*We believe everyday's an  
opportunity to improve*



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*Believe*

[www.believe.co.nz](http://www.believe.co.nz)

# We believe a better tomorrow starts today...

**Welcome to another edition of Believe. I guess most of us are now well aware of the climate change issue and the impact it is likely to have on our way of life over the next 10, 20 and 50 years, Actually, we probably know it is a problem but find it hard to comprehend what is likely to happen as the planet heats up from the umbrella of greenhouse gases with which we have encircled the earth since the Industrial Revolution.**



Scientists tell us it is going to be a world with rising sea levels, changing climates and increasing frequency of major climatic events. It is likely to cause severe disruption to our way of life.

But a better tomorrow starts today, if we begin to do something about it now. Here in New Zealand most of our greenhouse gases come from cows and cars! Unlike many countries most of our electricity is very clean, coming from hydro, wind and geothermal sources. Scientists are trying to solve the cow 'problem' which just leaves cars as the challenge – one that most of us can do something about.

Many people have already decided to buy a smaller and more fuel efficient vehicle to lower their carbon footprint, but that is not possible for all customers – first and foremost everyone needs a car that suits their needs! A small hatchback like Yaris is hardly going to do the job required of a courier van, where Hiace is the vehicle of choice. Toyota started selling hybrids in New Zealand more than a decade ago and we now regularly sell more than 1,000 a year from small hatchbacks like Prius c through to SUVs such as the Lexus RX450h. They typically save 25-35% fuel compared with an equivalent petrol vehicle and consequently have a much lower carbon footprint.

However, there are other vehicle options on the horizon which can also reduce New Zealand's contribution to climate change. I recently attended a DriveElectric event which showcased some of the electric vehicles (EVs) now available in this country.

## The key points were:

- New Zealand produces about 40 terra watts of power, (per year) of which 80% is from renewable sources (hydro, wind, geothermal).
- There is already consented capacity expansion of another 10 terra watts (i.e. 25% increase), all of which is renewable. If every car in this country was converted to electricity (obviously impossible) they would only require seven terra watts of power to operate. So New Zealand's entire car fleet could run on renewable electricity without impacting on the existing supply to homes, businesses, etc.
- The cost per kilometre of electricity is about 15% of petrol/ diesel (i.e. 85% cheaper).
- Having EVs would be a major improvement for New Zealand's carbon footprint and support our national brand image of 100% Pure.

So what's not to like about this story? The main problem is that few car companies are yet in a position to supply EVs or plug-in hybrid electric vehicles (PHEVs) to the New Zealand market. Most are running trials in various countries (for example, Toyota has been trialling the plug-in Prius here for several years) and in a few countries there are a modest number of vehicles available for sale. Here in New Zealand there are four (although sadly not a Toyota yet!), and they collectively are selling a few hundred per year.

To date customer interest has been low in this country and around the world, in part due to the presently low cost of petrol and a lack of

confidence about the range an EV can travel. Incidentally, if it is a PHEV then it is usually able to travel more than 500 kilometres before it needs either petrol or a re-charge, but most trips in New Zealand are less than 40 kilometres, which is well within reach for the electric cars on the market. The DriveElectric event was designed to encourage more interest in EVs and PHEVs. I am sure we will hear more in future months and years.

Toyota is a global leader in building a better tomorrow with multi-decade initiatives in hybrids, EVs and, most recently, hydrogen fuel cell vehicles. We have by far the biggest volume of hybrid vehicles on the road in New Zealand and are up to over seven million sales globally. We have started selling PHEVs (which are even more efficient than the 'conventional' non-PHEVs like Prius) in the USA, Japan and Europe. We expect to introduce this model to New Zealand within the next couple of years.

As more EVs come available, customers will have more choices and gain a greater appreciation of the advantages of driving electric – New Zealand will be a big beneficiary thanks to our advantages in clean renewable power. It will take time to be adopted as the normal vehicle technology, but just as hybrids have become a more common feature from most brands since Toyota first introduced the concept, so too will electric cars become a common sight on New Zealand roads.

**Alistair Davis**



THE

do's & dont's

OF  
PARENTING

*John Cowan from  
The Parenting Place  
takes a look at what to do –  
and what not to do – when  
raising kids*

## do's

### Care about atmosphere

The atmosphere is how your home 'feels'. I grew up as the youngest member of a large family in a shambolic house on a West Auckland orchard. The house was always full of family and friends and orchard workers. Cups of tea and parties were a priority. Animals ran through the place (just cats and dogs, not cattle – though I did once find a sheep on our sofa but that was unusual even at our place.) The place was never tidy – it probably wasn't even hygienic – but I tell you: the atmosphere in that home was superb! It felt good. My parents were lovely but they were far from perfect; I've concluded that if the atmosphere in the home is right then it is amazing what else you can get wrong! If your kids feel loved and they enjoy being in your home, then you are probably 80% of the way there as a parent.

Beware of what stinks up the place: busyness, moods, tension between parents, chaos (stressful chaos, not the benign bedlam I was raised in), harshness, grudges and a spirit of 'try harder!'

So have a sniff – what's the atmosphere like at your place? Do you need to warm it up with some cuddles and smiles? Does the temperature need to be brought down with some reconciliation or quiet activities? If it's a bit stinky, sweeten it up with fun: make some hot chocolates or turn the lights down and the music up and have a disco in the lounge. And if it's a bit rural, check there isn't a sheep on your sofa.

### Set rules

My free-spirited inner-hippy is a little offended by the fact that rules work so well. Anarchy might be more fun (and I should know) but with it comes opportunities for genuine danger. In an ordered home with rules, not only are children safer, they feel safer as well. Children with looser rules around them feel less cared for.

Good rules protect kids from each other, too. Rules about how to treat each other provide useful buffers when brotherly (and sisterly) love runs thin.

Rules can be difficult to instil and tedious to enforce, but see them as temporary scaffolding while something wonderful is being erected: your child's character. The rules provide the template for his or her morals: eventually they won't want to hurt others, damage things or neglect their duties, the rules have become not just habits but guiding inner principles. But this only happens when our rules are reasonable, well understood and enforced fairly; niggling nit-picking rules-for-the-sake-of-rules might just have the exact opposite effect.

### Communicate

David Attenborough wrote a charming piece about eyebrows claiming that, first and foremost, they are communication devices. We are signalling to each other constantly with eyebrow semaphore, messages flickering between us without our conscious selves even being aware of it. This is one more reason to believe communication is much more than words! Every parenting book I have ever seen emphasises the need to communicate with kids but most then just explain it in terms of talking. Talk, yes, but realise that you are sending messages to your kids in a thousand ways:

The way your eyes light up when you see them, or the way they flicker back to the TV while they are talking.

The slight pause to think before you answer them, or the way you talk over them. Your hand resting on theirs, or the way you pull away.

Your presence on the rugby sideline, or your absence ... it's all communication.

One of the phrases I have probably used in every parenting talk I have ever given is, "Listening is so much like being loved, most people can't tell the difference". Often, the most valuable, intelligent thing a parent can say to a child is just "Hmmm" with a slightly-constipated, concerned look on your face. It is really saying, "I hear you and I care". Of course we are bursting with advice, but unless they feel heard and cared for, they wouldn't hear what you are saying anyway.

## have a sniff – WHAT'S THE ATMOSPHERE LIKE AT YOUR PLACE?





## Discipline

Discipline is deliberately number four on this list of dos, because if you have got the first three right (atmosphere, rules and communication) then you actually already have discipline.

There are lots of discipline techniques – most are variations of time-out and consequences – and you would be very lucky if just one technique suited all your children on every occasion right through their childhood. More important than the specific techniques are the underlying principles. Whatever you do, realise that discipline has nothing to do with shouting, whacking and making kids feel bad. My idea of discipline is something that is not focussed back on their misdemeanours but rather looks forwards into the future, with the goal that kids will be able to make better decisions next time. Discipline is all about training, so think of your role as being a coach, not a policeman. Discipline is not something you do to your child because you are angry but something you do for your child because you love them. In fact, if you try to do discipline while you are angry it is probably not discipline at all – it is revenge! They made you feel upset and so you are going to make them feel upset.

Whatever techniques you decide to utilise just make sure you do it fairly and consistently. Discipline is never the favourite part of the job for any parent but it is ultimately so important. In the short term, your home will be more peaceful and orderly and, in the long run, your external discipline will compost down into good internal controls. Good discipline creates self-controlled adults who can think for themselves.



# A WELL WORN BUT STILL TRUE PHRASE IS, “Love for children is spelt T – I – M – E.”

## Let kids know you love them

I know you love your kids. You wouldn't be reading this if you didn't. That makes this tip easy – just follow your love-compass. There will be lots of times on your parenting journey when you won't be able to recall what some article said or what some expert suggested; in those times tune into your instincts and do the loving thing. 95% of the time (a totally made-up statistic) you will be doing the absolutely best thing; the remaining 5% of the time, if you were really motivated by love, you won't be too far wrong.

So, I don't doubt your love, but wouldn't it be a pity if your kids did. Here are some tips to make sure they feel loved.

Spend lots of time with them. Honestly, I didn't write that just to make you feel bad, but if you are a typical 21st century parent, you are very, very busy.

A well worn but still true phrase is, “Love for children is spelt T – I – M – E.” If you can't salvage more time, then at least make intelligent and creative use of the time you do have with them.

Watch your tone. Does your love for your children soften your vocal chords and lift the corners of your mouth? Allow it to.

There are many ways to show love, but don't forget to actually just say it. We get shy, even in our own homes, and sometimes things have been soured up with tensions and fights, but it is never a dumb thing to say “I love you”.





## Adjust to your kids

Make friends with your kids over and over again. You knew her so well when she was seven, but now she is a big nine-year-old ... take time to get to know her all over again. You know your 'at-home' son, but what is he like at school with his mates? Better volunteer to help on the class trip – you may discover he is a completely different boy in that different context. The biggest changes happen when the hormones kick in at puberty – don't let them become strangers!

Your rules need to change as well as they grow. They become more mature and can handle risks and situations increasingly well. They love it when you notice their increasing maturity and respond to it by loosening restrictions, giving them more liberty and more choices. There is no fixed timetable for this, as kids of the same age can vary in their maturity incredibly.

## Care about their self-esteem

Kids who know their abilities, who can solve problems, who know that they have a secure 'home base' where they are loved and accepted – these kids soar!

A child who is not sure if he is likeable may sacrifice his character to win acceptance from a group: join a gang in shoplifting or bullying, or act like a clown or a flirt or a show-off. Adolescence is especially perilous for kids who don't like themselves and are not sure if anyone else likes them either. Everything that you do to enhance their self-esteem increases their safe and respectful behaviour.

## Create a family culture

How old was your child when they became aware of brands like McDonalds? Three? Four? Let them know they have a 'brand' – your family. They are a Smith or a Jones or a Pichaironnarongsongkram (a fine Thai name). Kids love to belong to something bigger than themselves and come to appreciate that your family does things in certain ways – it's their culture.

Having meals together is one of the key ways of defining your culture. Mix it up: sometimes formal, sometimes more relaxed. The key thing about your culture is not so much the routine but the way you talk, listen, have fun and respect each other.

**And now the flip side – five don'ts.**



## Neglect yourself

You are the most valuable asset in your child's world and so – for their sake – you need maintenance. That means finding time in the day and money in the budget to indulge yourself with those little pleasures that nurture you and put energy back into you.

When our children are babies it is very natural for our whole lives to spiral in on those little bottomless pits of need, taking all our time and energy. But as they grow into children and teenagers, they need us less and less to dress and feed them and more and more to show them how to live. A big part of your job as a parent is to model a healthy lifestyle to your children. But if your world is still totally fixated on your children you are not modelling a healthy lifestyle, you are demonstrating a neurotic one! They need to see you having your own friends, going out as a couple, getting exercise, listening to your own music, doing art and hobbies, relaxing and having fun.

# SLOW DOWN, TAKE SOME BREATHS, COUNT TO TEN (or five hundred)

## Be angry

Anger doesn't work. I wish it did because I am naturally rather gifted at anger. But it never seems to deliver good results, and always seems to dent the relationship. As a certifiable grump, two techniques help me dissipate my anger. The first is pausing – slow down, take some breaths, count to 10 (or 500). The second is harder but works very well: I try to see the incident that is upsetting me from their perspective. When I do that I invariably discover that my initial explanation ("They are doing this deliberately to annoy me") is never as good as my second analysis (which is often something like "They are frustrated because they don't know how to get what they really want".)





### Give in

Hold the line on your standards. Media sneaks the prevailing standards of popular culture right into your home and, if it clashes with your values, you have every right to protect your children from its influence. Of course it is wise to check whether our responses are reasonable – sometimes I react with fear to things that are new that I don't fully understand – but if you are settled in your mind, then your standards are your home's standards.

Another line of pressure on your family standards may come from peer pressure on your children. Your kids will try to pass the pressure they feel on to you through phrases like, "But you are the only parent that doesn't allow..." or, "Everyone else is doing it, why can't I?" Don't just dismiss their objections out of hand. Think about it, ask them to explain their thinking on it and then give your ideas. Your reasonable answers might be the 'ammunition' they need in their heads to be able to defend their own values and standards to their friends.

### Give up

"It ain't over until it's over and, as a parent, it ain't ever over." I don't know who said that (if I did I'd give him my strong opinion about the word 'ain't') but I do appreciate the sentiment. There are no shortcuts in parenting. Neglect an issue, refrain from sorting out a behaviour problem or character flaw and, invariably, it will just come back as a bigger, nastier problem later on. We might be fed up and tired, but the only battles that go on forever are the ones we refuse to fight.

Don't retreat from your kids, even when they offend you. Sometimes their behaviour will hurt you and even break your heart, but maturely rise up over your resentment.

### Take it too seriously

Honestly – parenting is the best gig in town. Kids will give you grey hair and high blood pressure, but they will be your greatest source of pleasure and pride as well.

### Three things to conclude with:

**DON'T SWEAT THE  
SMALL STUFF**

**FUN IS A PARENT'S  
SECRET WEAPON**

**RELAX AND ENJOY  
YOUR CHILDREN!**

## Greg Fleming appointed as CEO of The Parenting Place

For 10 years Toyota has supported The Parenting Place forging a partnership that has stood the test of time and we welcome the appointment of new CEO Greg Fleming.

"It's true. Family really is everything", says newly appointed CEO of The Parenting Place, Greg Fleming, echoing the organisation's motto.

"I was the General Manager of The Parenting Place from 1997 until 2001. I had intended to spend just one year in the role helping to build the organisation before returning to the world of finance, but the impact I witnessed The Parenting Place having on families – including my own – convinced me that this is how I wanted to spend my life. In the years since I have sought to do similar things in the other organisations I have been involved with: delivering the ideas, formational education and practical support that shapes lives and communities. Because it has been so important in my own life, it is a huge pleasure and privilege to come back to The Parenting Place."

Most recently Greg Fleming has been CEO of the Venn Foundation which he co-founded to provide unique educational opportunities for young adults keen to be involved in social innovation. He also co-founded and chairs Te Whakaora Tangata, which works with hundreds of people in poverty, rebuilding their lives through counselling and practical support. Greg co-founded and led the Maxim Institute for 12 years, a public-policy think tank which has researched a raft of issues such as taxation, education, justice and welfare.

As well as 20 years' experience of leadership in not-for-profit organisations, Greg has also worked in accounting and marketing in London and New Zealand.

Greg is married to Kirsty who has been extensively involved in The Parenting Place herself as a facilitator for Toolbox parenting groups. They and their five children are all actively involved in their local school community, church and sport.



Toyota New Zealand is a long-term partner with The Parenting Place.



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**TOYOTA**  
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**THE 2015 PRIUS C  
REMAINS THE ULTIMATE  
LIFESTYLE HYBRID**

**PRIUS**



**Toyota's smart, fun and affordable Prius c hybrid hatchback has been refreshed for 2015 with new exterior design details, an upgraded interior and three vibrant new body colours joining the range.**

Having proven popular since its launch in 2012 as a spirited alternative to the mainstream notion of a hybrid, the Prius c range combines high tech driving fun with an affordable price tag.

"The Prius c really made people sit up and reconsider the idea of a hybrid vehicle as easy-to-own everyday transport when it arrived on the market," says Neeraj Lala, Toyota New Zealand General Manager of Product Planning.

"Straightaway it was clear this was no ordinary compact city car. It remains something unique in our range; a car that is genuinely fun to drive, can achieve stunning fuel economy and will even give you real time analysis on how much money you're saving by driving economically, right there in the dashboard."

Heralding the biggest change for 2015, a restyled front end adds even more dynamic character to a hybrid hatchback that's anything but ordinary.

The Prius c s-Tech grade is further enhanced with the

addition of privacy glass, LED headlights, and LED feature fog lights. Three new exterior colours befitting the crisp lines of the Prius c have been released for 2015 too: Zest, Tango and Cool Soda contribute to the nine colour palette.

Inside new darker premium trim materials are used throughout the range, while instrument panels and climate control air conditioning controls have been upgraded.

The Prius c offers a fantastic array of comfort and convenience features, including Bluetooth hands-free phone and audio streaming capabilities (including Voice Recognition software in the Prius c s-Tech), cruise control, a keyless 'smart entry' system. The colourful, intuitive-to-use 3.5" Multi-Information Display (MID) screen, gives the driver information on Hybrid, ECO and EV driving modes and other vehicle data.

The Prius c's MID screen even displays how much this fantastic hatchback's proven Hybrid Synergy Drive (HSD) system is saving in running costs. The



unique Eco Drive Support Monitor gives an Eco score based on current fuel economy and how this translates into 'real time' dollar savings.

The sprightly 1.5-litre petrol engine with Toyota's HSD generates total system power of 73.6kW for a fun and engaging on-road experience that delivers all the power required for town and country driving, while still maintaining impressive fuel economy and low category-leading emissions levels.

As well as fuel-saving technology and creature comforts, the Prius c range has all the safety features you'd expect of a modern hatchback. The 5-Star ANCAP safety rated Prius c has three-point ELR seatbelts fitted in all seating

positions, ISO fixing points for child car seats, as well as child-proof rear door locks. There are seven airbags fitted as standard, including driver and passenger front, front side, front and rear curtain and driver's knee airbags.

"The Prius c proves this economical technology is easily attainable as part of a dynamic package. It retains that level of fun we all look for in a compact car and combines it with sophisticated, world-leading Toyota hybrid technology for an affordable price," continues Mr Lala.

The exciting and economical 2015 Prius c range is available at Toyota dealers nationwide, with recommended selling prices starting at \$30,830.



# the changing face of business

**PENNY NELSON - EXECUTIVE  
DIRECTOR OF THE SUSTAINABLE  
BUSINESS COUNCIL**

We all have a stake in creating a sustainable future where New Zealand is clean and green, our communities are prosperous and our economy vibrant. To do that, consumers, government and businesses need to work together in the face of some big environmental and social challenges that threaten our current way of life.

Photography:  
Chris Coad Photography

**The good news is that there's a strong and growing core of businesses changing the way they operate and helping make a positive difference. They are the members of the Sustainable Business Council (SBC), an executive-led organisation that promotes a better way of doing business - one which helps create a sustainable future for New Zealand.**

**/ SUSTAINABLE PUNCH /**

The Sustainable Business Council's members collectively make up almost a third of New Zealand's private sector GDP with a joint turnover of around \$69 billion. That's a lot of punch from a group of businesses who are already doing a lot more to play their part in a better, more sustainable future.

Sustainable business is a global movement. The SBC members in New Zealand are part of an international network of businesses from the World Business Council for Sustainable Development, including some of the largest global companies across 66 countries. The global council has a long-term vision for the planet - Vision2050 - supported by a practical action plan - Action2020 - with critical targets in areas like climate change, ecosystem health and social impact. New Zealand business is playing its part through the Sustainable Business Council.

Low carbon economy - All Sustainable Business Council members are committed to reducing their carbon footprint and 10% are already carbon neutral. SBC businesses are working together to increase their impact.

## The Freight Efficiency Project

Freight tonnage in New Zealand is already at high levels and set to increase by more than 58% by 2042. The implications for the environment, the transport system and productivity are massive. A group of SBC members are working together to find ways to move freight more efficiently and effectively around the country.

Toyota has played a leading role in this project which brings together a cross section of businesses from Auckland Airport to New Zealand Post and OfficeMax. While these businesses were achieving some good outcomes on their own, now they're saying 'if we work together we can achieve more.' The group will focus on finding new ways to operate. For example, it is looking into how to make sure space is filled on return journeys for freight and exploring the benefits of using rail or sea as well as trucks.



**/ ECOSYSTEM HEALTH /** Businesses want to know more about the impact of their businesses so they have a long and prosperous future. The Sustainable Business Council members have recently piloted the 'Ecosystems Services Review' (ESR) which supports businesses to assess what they take, and take for granted, from the environment - and whether that is sustainable for both the business and the ecosystem.

## A Future for Seafood

Loss of kelp in the Marlborough Sounds is a serious threat to local pāua and other marine life which rely on the seaweed for food and habitat. Potentially as much as 50-70% of kelp has died off in some areas and one of the main causes may be land-based sedimentation.

This is one of several eye-opening issues that Aotearoa Fisheries Ltd (AFL), New Zealand's largest Maori-owned fishing company, discovered when it completed an Ecosystem Services Review (ESR) of its pāua fishery with the Sustainable Business Council. AFL processes and exports about 650 tonnes of wild pāua a year which accounts for about 20 per cent of its turnover. Up to 98 per cent of AFL pāua is exported.

Armed with a stronger understanding of some of the risks faced by this taonga (treasure), AFL is now working closely with the Department of Conservation's chief scientist, Crown Research Institutes and other primary industry businesses to address the loss of kelp in the area. Addressing this issue means AFL will be able to continue its kaitiakitanga (stewardship) of New Zealand's pāua fishery for many years into the future.



**/ SOCIAL IMPACT /** Businesses have an interest in ensuring a diverse and productive workforce and a healthy society. There are a number of ways businesses can contribute to this.





## What can you do?

Consumers can and are making a difference by supporting businesses that are taking this seriously. Businesses recognise that it's not easy for consumers to filter the information, particularly when some businesses have tried to capitalise on confusion. But there are some good initiatives trying to take the work out of those decisions, helping consumers decide where to put their money often by providing a certification or assurance mark.

Look out for businesses with independent accreditation like Enviro-Mark. All Toyota dealers have now achieved a Gold Standard Enviro-Mark or higher which means someone independent has checked their environmental management and given it the tick. The social enterprise, Conscious Consumers is another example. For cafes, restaurants and caterers it gives consumers, at a glance, details about the waste, ethical products and community initiatives of each business – like whether surplus food is distributed to people in need.

Consumers can make a difference. The more of us that do, the more businesses will see the benefit in acting.

## Helping young people and sole parents into work

Youth unemployment is a significant issue in New Zealand, particularly for young sole parents. Around 15% of young people between 15 and 24 are not in employment, education or training. In the past, many employers have shied away from hiring young people – particularly where they have complex personal circumstances. It's been seen as a risk for business. But the wider benefits to New Zealand are enormous - 60% of people who enter the benefit system before the age of 24 remain in the system for life.

SBC businesses know this is a big opportunity and large employers are working together to break down some of the barriers. The Warehouse has already trialled a scheme that provides on-the-job skills training for vulnerable young people. The Warehouse is sharing the successful results of its trial with other large employers across New Zealand.

Another major barrier to entering and staying in the workforce is the high cost and inflexibility of childcare for young sole parents. SBC has partnered with Barnados to develop CareEd4 - a new childcare service that, once established, will support sole parents to move from the benefit to work – providing centre-based childcare that is accessible 24 hours a day, seven days a week.







# TOP OF THE CLASS

**FIVE FRESH GRADUATES TAKE ON TOYOTA'S NEW DEALER GRADUATE PROGRAMME. WE LOOK THROUGH THE LENSES OF TWO GRADUATES FOR THEIR PERSPECTIVES ON THE INAUGURAL AND EVOLVING GRADUATE PROGRAMME.**



*"The four week initial induction gave us a holistic overview, where each department in their own style provided an overview."*

**Susannah Cowan**

**T**he three year programme is set to provide these enthusiastic young people with a holistic view of Toyota's operations before joining the dealer network, with the aim of equipping them to take on leadership positions in the future.

Meet Scott Latham – a smooth, clean, fresh-faced university graduate, a motorsport enthusiast with a passion to learn all the baspects that makes a successful corporation hum. And Susannah Cowan – a young, sophisticated and bright graduate who'd never contemplated entering the motor industry.

Both finished their university studies last year, eager to enter the business world and gain practical experience – putting into practice the years of theory they'd learned through their tertiary studies. Scott qualified with a Bachelor of Commerce (with honours) and Susannah completed dual Bachelors of Commerce and Science (Chemistry) degrees. Both qualifications would allow them to think laterally and equip them to later launch into a leadership career in a Toyota dealership.

Susannah applied to enter the programme after first hearing about it through an evening at Auckland University. While she admits it wasn't the initial canvassing that lured her into the motor industry, when she researched Toyota New Zealand some more, it was her personal alignment with the eight core beliefs that made her delve into more detail. She tailored her CV to reflect Toyota's beliefs and what she could add to the organisation, made it through the various interviews, assessment centre and screening tests, and bubbled with questions for the next three months while she waited to start.

Scott heard about the programme also through Auckland University intranet, and the rest was a match made in heaven. A perfect fit for an enthusiastic bright motorsport enthusiast wanting to dive into a career within an exciting industry.

"The first few weeks were like sensory overload," says Susannah, who had all those questions waiting to be answered.

"The four week initial induction gave us a holistic overview, where each department in their own style provided an overview. For some it was a lecture-style presentation, and for others it was more of a hands-on approach like driving Hilux through rivers, sitting alongside the Customer Dialogue Centre Reps and listening in on customer issues, and then going into the service area and watching them work through the resolution."



For Scott, it was a mixture of nerves and excitement – entering the unknown, new town, new job and new friends.

The pair joined forces with two other grads from out of town to establish what they call the 'grad pad', a flat they would live in for six months while they're based at Toyota's head office in Palmerston North. A perfect solution for out of towners who need a residence, and with the bonus being the camaraderie they're forming. They all get along well and can relax at night.

Scott says, "With the four of us flatting together and working together, I think that's what makes it work. It's so much fun tripping around together, socialising, and working together."

After the initial intense induction process, the graduates have been married up with an operational department within Toyota's head office facility, where they'll spend the next few months. For Susannah, it's the Parts Department where she said she's spending a chunk of time endeavouring to understand the processes behind the operation. She loves logistics and the chain of events from procuring parts to getting them to our dealers, and puts it down to her love of science and understanding how everything pieces together. She's spent time with many of the staff operating in the parts area just getting to understand what they do and how they do it, meanwhile working on some more meaty projects of her own.

Scott's spent several of his schooling years in Dubai

where he got into the karting scene, then later he was a high performance driving instructor. Little did he know this would equip him well for his next career move. While he'd never thought of entering the motor industry, hindsight has made him realise the fit couldn't be better. Scott's been placed in the Service Department, and with his technical bent he definitely has an interest in the workings of a vehicle. He says each day is different. "The role so far has great diversity. One day I'm crunching numbers on a spreadsheet, the next I'm working with designers to develop some marketing tools. I love the varied nature of what I'm doing."

Both realise that the ongoing on-the-job training they are getting in their respective areas within Toyota's head office will give them a greater understanding when they reach the dealership phase of the programme (in September). This is going to take them both out of Palmerston North back to their respective homes in Auckland.

It's a journey they've only just started. So far they are thriving on learning the workings of a corporate environment and understanding how it all pieces together. After the six month secondment to a dealership, they will then return to Toyota for more operational experience before heading out again for another dealership posting six months later.

We'll be following Susannah and Scott throughout this journey. In the meantime, it's recruitment drive time again with a national canvass at various tertiary institutions to get the next intake of eager graduates.



*"The role so far has great diversity. One day I'm crunching numbers on a spreadsheet, the next I'm working with designers to develop some marketing tools."*

**Scott Latham**





PHOTOS BY EMMA ROGERS



# TWO FLIGHTLESS KIWIS TAKE ON THE WORLD

THIS IS A TALE OF A SLIGHTLY MAD PLAN TO **DRIVE**  
**THE PAN AMERICAN HIGHWAY**  
**FROM DEADHORSE, ALASKA TO**  
**USHUAIA, ARGENTINA** AND ANYWHERE ELSE  
THEY CAN ALONG THE WAY...

OVER 315 DAYS AND 48,000 KILOMETRES LATER,  
**BEN STILL AND EMMA ROGERS** HAVE MORE THAN  
A TALE TO TELL OF THEIR ADVENTURES.



ONE OF THEIR EARLY EXPERIENCES, SAW THEM **LOCKING THEMSELVES OUT OF THEIR VEHICLE IN THE MIDDLE OF BEAR COUNTRY,** SURROUNDED BY HUNGRY MOSQUITOS, THREATENING RAIN CLOUDS AND SEVERAL MILES FROM CIVILISATION.

**The** duo departed from New Zealand on May 10, 2014, headed to Arizona to check out Overland Expo which just happened to be an expo for the world's most unique event for do-it-yourself adventure travel enthusiasts. A perfect start for the pair who set out to take on the Pan American Highway – notably the world's longest highway. It passes through many diverse climates and ecological types; dense jungles and arid deserts, some passable only during the dry season, and in many cases have hazardous driving conditions.

Emma and Ben were two regular Kiwi folk in their 30s with a house, a mortgage and regular jobs to pay for it, but the thought of doing that for the rest of their lives sounded pretty dull. As a result they planned this trip, moved out of their house, sold the bulk of their material possessions, packed their bags and headed overseas to move our

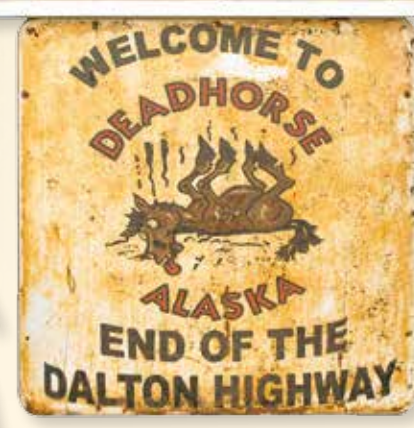
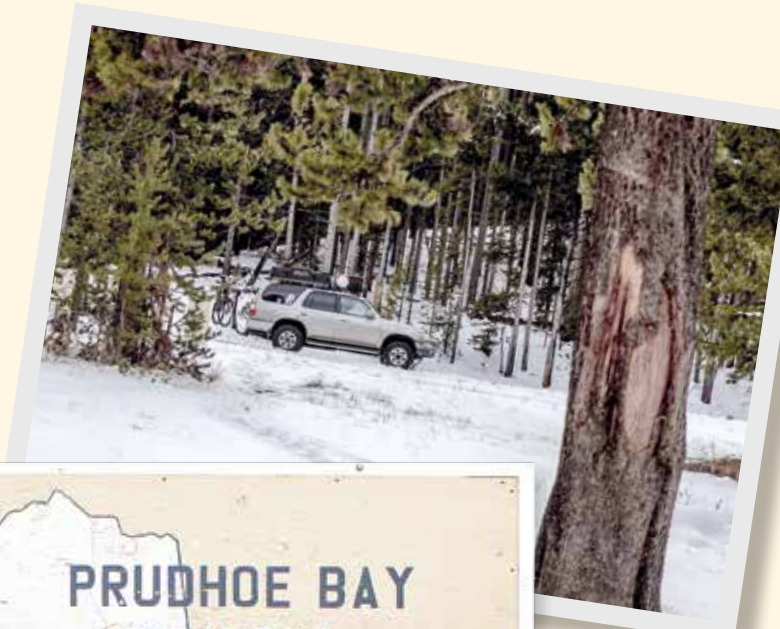
their lives into a Toyota 4WD they'd pick up along the way. The world became their new backyard. They recorded this transition in a blog, which we have summarised to tell snippets of their tale.

They call themselves the 'Flightless Kiwis'. Their preferred mode of transport is overland and like great Kiwi ambassadors they're telling everyone along the way where they are from.

Ben and Emma started their trip in Alaska – Deadhorse, Prudhoe Bay located along the North Slope near the Arctic Ocean. This became the 'official' start of their journey. They dipped their feet in the Arctic Ocean at the northern most point – where for 24 hours there was daylight.

For most of the Pan American sojourn, their home would be their Toyota 4WD, which houses a tent on its roof – they popped up each night, although they have stayed in more luxurious accommodation along the way, when the weather dictated.







**THEY WERE DRAWN INTO THE BRIGHT LIGHTS OF LAS VEGAS, WITH ITS ALLURING CASINOS AND CHEAP ACCOMMODATION.**

An unforeseen issue arose on arriving in Anchorage to purchase the car. It became apparent almost all of the decent cheap vehicles had been snapped up by seasonal workers coming in for the Alaskan summer, and it didn't help that their chosen vehicle was narrowed down to either a Toyota 4Runner or a Land Cruiser. The pair were about to buy tickets to Vancouver, Canada to purchase a vehicle, when a 2001 Toyota 4Runner SR5 became available. In under 30 minutes, with the usual kicking of tyres, a quick look underneath to make sure all the fluids were still on the inside and a shaking of hands, the deal was done. Money transferred over the weekend, and a week later Ben and Emma were the proud owners of a four-wheeled ticket to freedom. They bought the car with just over 350,000 kms on the clock and have added another 48,000kms so far.

One of their early experiences, saw them locking themselves out of their vehicle in the middle of 'bear country', surrounded by hungry mosquitos,



with threatening rain clouds, and several miles from civilisation. A lesson learned early on in the adventure, and the pair have many more lessons they've learned along the way.

The adventure then took them on a hurried trip from Colorado to New York (and then from New York to Tijuana) in a matter of a few weeks. They left Mesa Verde, Colorado on 9 October with plans to be in New York City on 20 October.

In this time they wanted to see New Mexico, Louisiana, Florida and then zip up the East Coast to Washington DC and New Jersey in 11 days. This was 2,000 miles (in a straight line or 4,000 if you factor in the planned detours and time for sightseeing) to get to New York on a particular date but as they were travelling they realised that some stops would need to be dropped. New Orleans and the Florida Keys became casualties of their itinerary cull.

They encountered storms and bad weather for much of this leg of the journey, at night at least. Throw in a transmission leak and the adventure was in full flight for the flightless Kiwis.

Once they'd been to New York they crossed back to the West Coast, back more in line with the highway they intended to travel. They were drawn into the bright lights of Las Vegas, with its alluring casinos and cheap accommodation.

The trip followed through the Nevada desert – to find the unexplained black mail-box along the Nevada State Route 375 (the Extraterrestrial Highway). This road is known as the 'front gate' to the USA's top secret military facility of Area 51, the centre of all kinds of mysterious alien folklore. Ben and Emma got lured by the incredible landscape of Utah with

canyons, carved into sculptural forms by flood-waters and incredible rock formations. They said this part of the world looked like another planet.

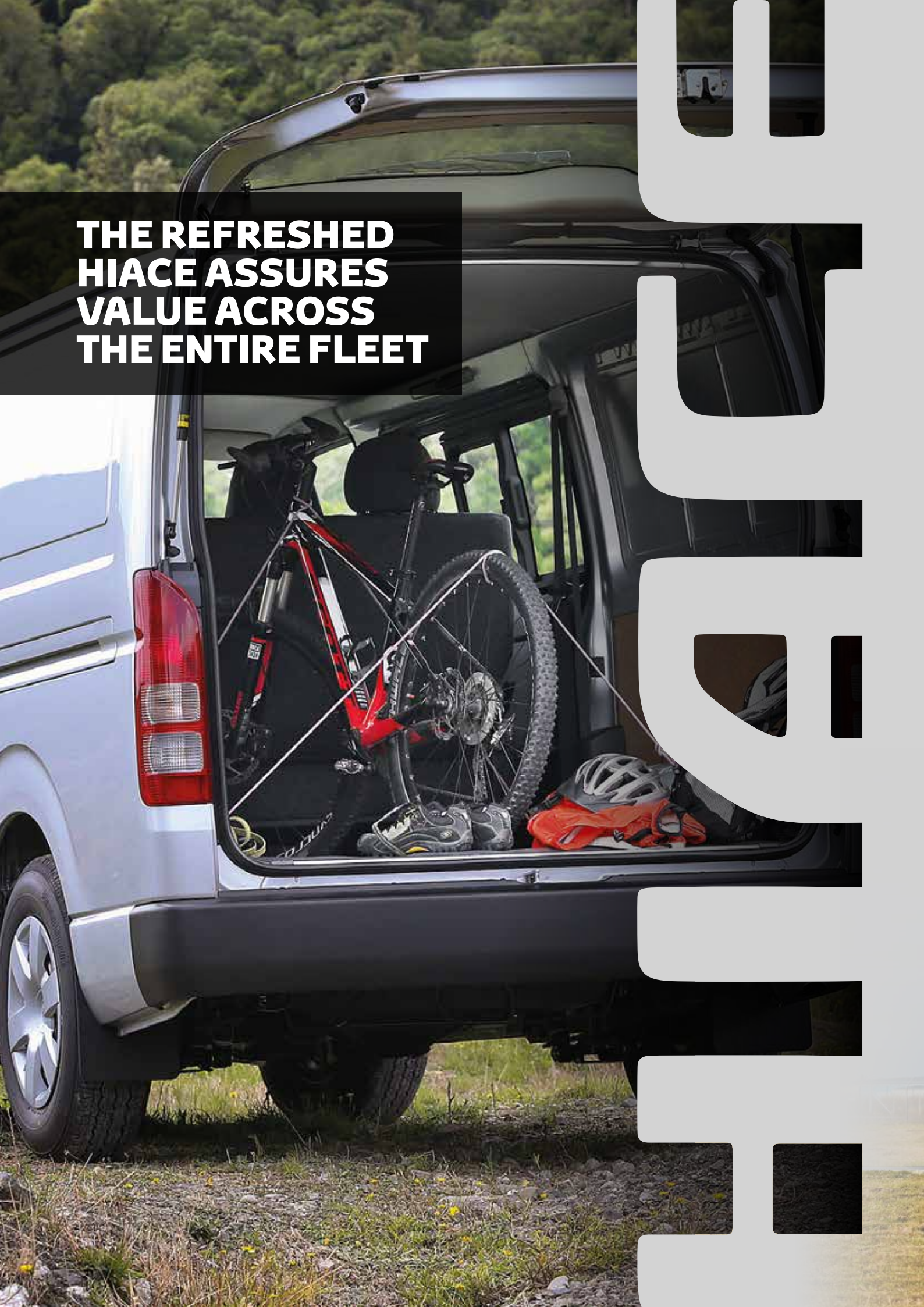
The couple have experienced adventure after adventure and tweaked their mobile home along the way, making great connections and adding to their tale.

As we extract from their blog, they have made their way down the coast of Mexico taking in the beautiful starry nights of the Baja coast and picturesque sunsets. They have since crossed over to mainland Mexico where their adventures continue, including getting lost without maps and seeing volcanoes erupt.

They're now enroute to Argentina – planning to get there sometime in 2016. You can follow their adventure at [www.flightlesskiwi.com](http://www.flightlesskiwi.com)



**THE REFRESHED  
HIACE ASSURES  
VALUE ACROSS  
THE ENTIRE FLEET**



New exterior body style options, interior updates and enhanced safety specifications are just some of the highlights announced for the newly updated 2015 Hiace range.

“For 22 years now the Hiace has been the bestselling van in New Zealand. It offers a proven, dependable package for a huge variety of purposes,” says Neeraj Lala, Toyota New Zealand General Manager of Product.

“Customers will have a wider selection as we expand the range by offering two additional body styles and more safety across the board, alongside all the reliability the Hiace name stands for.”

Commanding 41 percent of the New Zealand van market, the Hiace has been a value-packed load hauler for thousands of Kiwis for decades. With the refreshed 2015 line-up, Toyota's bread-and-butter light commercial now features the best standard specifications and degree of model choice in its history.



The ever-popular full glass panel Hiace remains in both ZL and ZX grades and is powered by a choice of either 2.7-litre petrol or 3.0-litre diesel engines. This model offers unparalleled outward vision and impressive levels of interior light in its spacious cargo area which spans up to 2930mm long for the ZL model and 3470mm for the ZX model. This stalwart of New Zealand's light commercial market was refreshed during 2015 with standard Vehicle Stability Control, Traction Control, Brake Assist and Hill Start Assist Control.

The light commercial sector is hugely important to Toyota's range and thousands of customers rely on their Hiace to get the job done. Offering the best vehicle for the job is vital.

“In addition to providing a safer environment for customers who, by-and-large, spend a lot of time in their vehicle on the road, these specification enhancements also mean the Hiace's excellent reputation for offering good resale value will remain solid,” says Mr Lala.

With over 18,000 Hiace vans sold in New Zealand over the last decade, there are plenty of customers who put

their faith in this reliable workhorse. And it is customer feedback from this large pool of owners and drivers that has led to the addition of two versatile options to the range for 2015, the new full- and half-panel body styles.

Both panel van's extra sheet metal adds security for all Hiace customers, while businesses transporting perishable items such as food products will benefit from the potentially cooler, darker cargo space the panel van body styles deliver. Businesses looking to customise this space also benefit from fewer windows to work around when implementing their fit out. Companies looking to stand out from the crowd with tailor-made sign-writing on their Hiace will also no doubt enjoy the extra display surface areas both the full and half panel vans' sides provide.

The spacious and comfortable 12-seater Hiace Minibus, powered by Toyota's robust 3.0-litre diesel engine and available with either manual or automatic transmissions, completes the 2015 line-up.

The new additions combined with a mix of four- and five-door models in the ZL grade, and with manual or automatic transmissions, mean there is now a total of 12 different Hiace vans to choose from.

Revised occupant safety inside the 2015 Hiace also means more convenient storage up front for workbooks, tablets and other tools of trade, with two comfortable seats now replacing the bench seat. The new storage unit means drivers can be assured there's plenty of room to hide items away out of sight while on the road or at the job site.

The Hiace continues to boast modest running costs for companies running small fleets, with model dependent combined fuel economy figures of between 10.2-litres/100km (manual 2.7-litre petrol five-door ZL van) and 8.0-litres/100km (manual 3.0-litre diesel five-door ZL van).

The refreshed, expanded and ever-dependable 2015 Hiace range is available at Toyota dealers nationwide, with recommended selling prices starting at \$46,830.



**Vehicle Stability Control, Traction Control, Brake Assist and Hill Start Assist Control are all now standard across the range.**

# HOT LOOKS HOTTER LAPS

**AT EVERY ROUND OF THE 2015 TOYOTA RACING SERIES, THE LEXUS SUMMER OF PERFORMANCE ADDED A SPLASH**

**G**iving invited guests and VIPs invited to the racing a chance to enjoy some hot laps in the recently launched RC-F coupe alongside drivers that included TRS category manager Barrie Thomlinson and three time New Zealand Grand Prix winner Nick Cassidy.

Among the invited group, a lucky few were also able to experience the Lexus LFA supercar with Toyota's own Sam MacNeill behind the wheel.

This V10-engined supercar is chassis number 496 of only 500 built, and was on loan for the Lexus Summer of Performance and was specially imported for a tour of New Zealand.

Mere statistics cannot address the sight and sound of such a rare machine on the race track in New Zealand, but some of the key statistics are:

- a 4.8 litre V10 engine making maximum power of 412 kW (552 bhp) at 8,700 rpm
- specially designed and cast BBS front road wheels 20 inches in diameter, 9.5 inches wide; rear wheels 20 inches diameter, 10.5 inches wide
- a six speed sequential gearbox with paddle shifters on the steering wheel
- 0-100 km/h 3.2 seconds
- maximum speed of 352 km/h (220 mph)
- aerodynamic drag co-efficient (cD) 0.31





TOYOTA FINANCE  
**86**  
CHAMPIONSHIP



## OF HIGH PERFORMANCE ROAD CAR EXCITEMENT

Media and spectators at every round of the Toyota Racing Series agreed: the sound of this supercar had to be heard to be believed. Docile at ordinary speeds, the raw howl of the car's V10 engine only burst through as the revs climbed past 5,000 and toward the engine's 'redline' of 9,000 rpm. On the tight and twisty confines of New Zealand racing tracks – and under strict orders to look after this rare car and its precious guests – Sam took the car to 'only' 220 km/h.

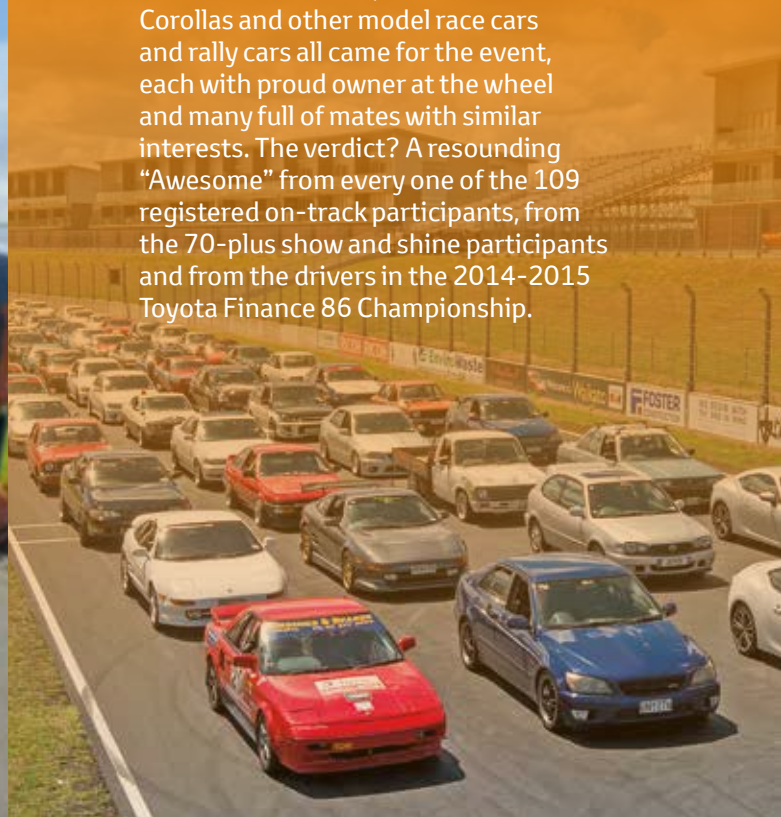
Created in 2000 by a design and engineering team led by Haruhiko Takahashi, the LFA is a magnificent piece of engineering, proof positive that Lexus has 'arrived' as a purveyor of high quality luxury and high performance automobiles. It was a magnet for motor racing and automotive enthusiasts wherever it was displayed and driven. The bad news? Only that you can't buy a new one!



**Hundreds of cars, hundreds of passionate owners: the 2015 Toyota Festival took over the Hampton Downs race course in the north Waikato for two full days in March.**

From static displays to drifting to skid pan skill tests, from on-track parades, track sessions and mass drives to full-on racing from the Toyota Finance 86 Series, the weekend had something for everyone. Some came for one of the two days, others stayed for the whole weekend, which was – of course – held in brilliant Waikato sunshine.

Modified road cars, classic old-school Corollas and other model race cars and rally cars all came for the event, each with proud owner at the wheel and many full of mates with similar interests. The verdict? A resounding "Awesome" from every one of the 109 registered on-track participants, from the 70-plus show and shine participants and from the drivers in the 2014-2015 Toyota Finance 86 Championship.



# OLD SCHOOL ORIGINAL ORIGINAL

## This was meant to be:

Kirsty Will of Te Awamutu just loves her bright orange Starlet to bits.

Kirsty and her boyfriend are devout fans of old school driving. None of this modern, power-this-and-that stuff. Having 'almost' bought a Corolla of similar vintage and had it sold from under her, Kirsty says she was looking half-heartedly around for something similar.

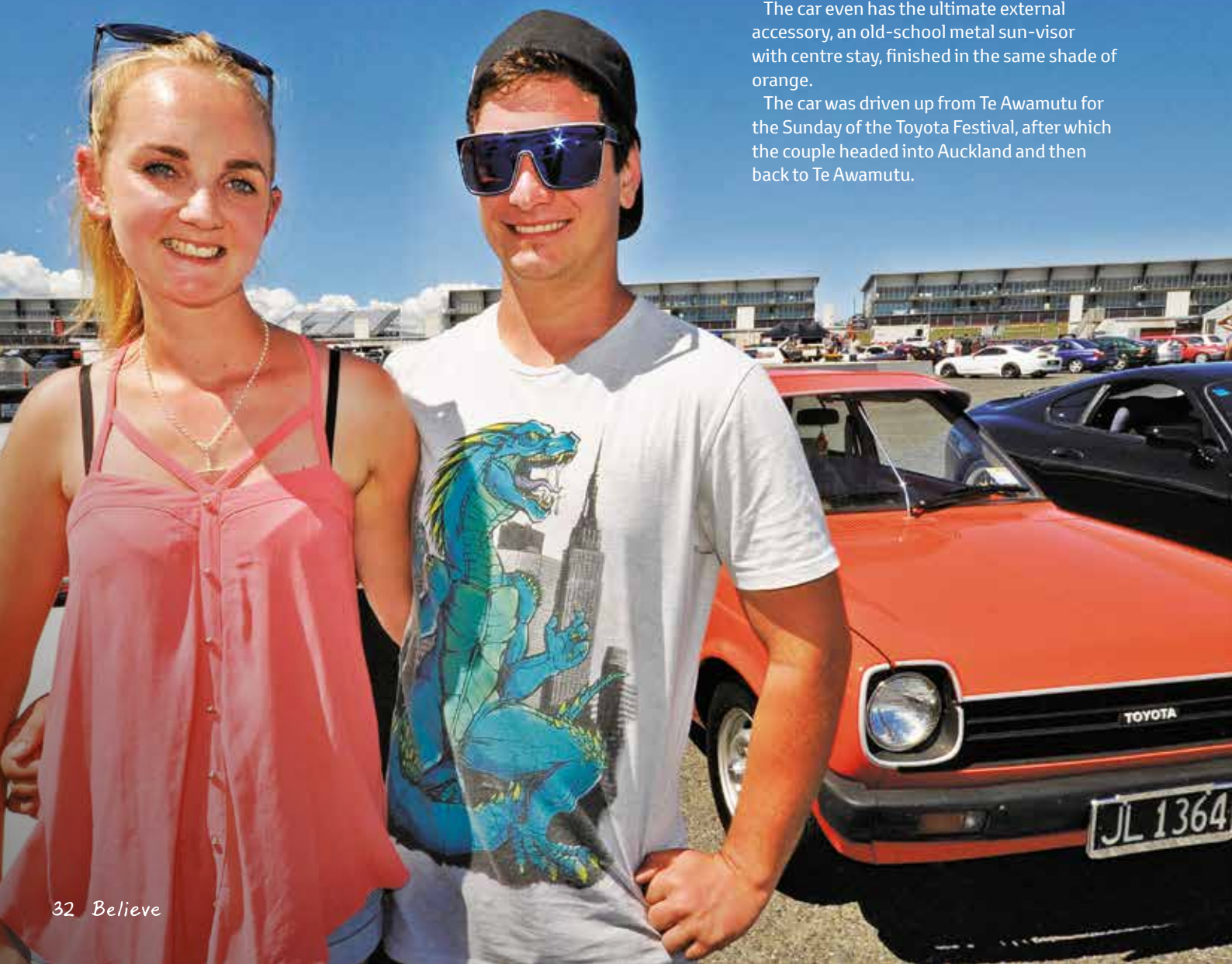
When the Starlet popped up on Trademe, they swooped. A quick trip to the car's home in Waihi and the purchase was done. Next stop, Te Awamutu.

The first Starlet model sold here, the KP60, is affectionately known as the "bug-eye". For many Kiwis, these were 'freedom machines' – affordable, fun and modern.

Kirsty's car has the original 1.0-litre 2K engine and four speed gearbox. Its robust orange paint may have been refinished recently but is the original shade. The upholstery is still the original plaid shade and pattern. No such thing as electric windows here, the window winders are old school manual style.

The car even has the ultimate external accessory, an old-school metal sun-visor with centre stay, finished in the same shade of orange.

The car was driven up from Te Awamutu for the Sunday of the Toyota Festival, after which the couple headed into Auckland and then back to Te Awamutu.







# A PASSION RE-IGNITED

**P**assion and belief delivered Dean Sinton this ultra-rare Toyota Celica rally car. Built by Team Toyota Europe (TTE) – the factory team – this ST165 is the same type driven to the World Rally Championship and Asia-Pacific Rally Championship titles by Carlos Sainz in 1990 and to victory here in New Zealand in 1990 and 1991.

It was built by TTE at the team's base in Germany and saw service as a promotional and support car, doing stage and sponsor ride days for the team. Sold off, it emerged in Japan and was found by a mate who phoned Dean and said, "I think I just found your next project." The signwriting was almost completely intact, though the car bore the scars of its role with the team and years of neglect.

"What could I do? I said yes!," Sinton says. He has raced karts, a group A AE86 Corolla and even trucks, but had given up motorsport a decade ago. The rally car re-ignited his love of competition.

Living in Christchurch at the time, and like many dealing with the day-to-day frustrations of recovery from the earthquakes, Sinton said this was his "sanity project".

"When the stress all got a bit much I could disappear out to the shed and work on the car. It was totally therapeutic."

Now living in Auckland, and with support from North Shore Toyota, Sinton has almost completed the car's rejuvenation. A complete new drive train, new race seats, race harnesses and more; and hours of work restoring the paint and sponsor decals now have rally fans "crawling all over it" when the car is brought out for its new role as Dean's mount for one-day 'Targa' tarmac rallies.

"I'll never take it on the gravel, it's just too clean to ruin it like that," he says.



# A NEW ERA



# BEGINS

BY MARK BAKER

PHOTOS BRUCE JENKINS

# **LONGER, WIDER, LIGHTER, SAFER, FASTER.**

**THE SUPERLATIVES KEEP COMING FOR TOYOTA RACING NEW ZEALAND'S NEW FT50 RACE CAR, A WORTHY SUCCESSOR TO ITS PREDECESSOR AND THE PERFECT VEHICLE TO LAUNCH THE MOTOR RACING CAREERS OF THE NEXT GENERATION OF AND INTERNATIONAL KIWI DRIVERS.**



**T**he new car for the Toyota Racing Series (TRS) was launched in Auckland in November 2014, drawing the curtain on the sensational and star-studded decade-long career of the previous car, the FT40, and opening a new era in New Zealand single-seater motor racing.

The launch event and the subsequent racing debut of the new FT50 in TRS 2015 ushered in a new and ultra-competitive era for the TRS, raising the stakes in New Zealand motor racing and meeting every challenge in all weathers during the high intensity five-week championship.

The new car has a longer wheelbase and wider track than the outgoing model, improved dynamic safety performance with energy absorbing deformable crash structures front and rear, a new front suspension design, and all-new 'aero' design. It uses the same powerful and proven Toyota 2ZZ four cylinder engine as the FT40, now completed to a Sadev six speed

transmission with a steering-wheel mounted 'paddle' electronic gear shift. It is lighter than the FT40 and more responsive.

The TRS is New Zealand's premier motor racing category, a five-round championship devised to help young New Zealand drivers gain essential experience before heading overseas to pursue their dreams in motor racing.

In its 10-year history, the TRS and the outgoing FT40 race car have propelled New Zealand drivers back onto the world stage to follow in the footsteps of Denny Hulme, Bruce McLaren and Chris Amon. This was the goal and mission of the series: to give New Zealand drivers the opportunity to work in a professional team environment, to understand the challenges of modern wings and slicks single-seater competition, and to gauge their abilities against rising racers from around the world.

# FIERCE COMPETITION IN 2015

Toyota New Zealand Motorsport Manager, Steve Boyce, says the championship is achieving its goals “superbly”. He can think of no better way to close out the decade-long reign of the original FT40 race car than with the hotly contested 2015 championship season debut of the new FT50.



Generation Next: Christchurch's James Munro was one of four Kiwi racers in the 2015 Championship. His dad Mark Munro also raced TRS from 2005-2009.

“The championship this year was arguably one of the most hotly contested in the history of the TRS and the level of driving talent this year was second to none. The drivers who raced are certainly names we will see again as they progress their motor racing careers,” he says.

At the hands of four of New Zealand's brightest young racing talents, and some rising stars from around the world, the new car reset TRS lap records at every round of the championship. Often, half the drivers in the 20-strong field were comfortably running under the FT40's established lap record in free practice, the qualifying rounds and the races.

There were stand-out performances from many. For the first time, a New Zealand driver won the feature race at Teretonga when Brendon Leitch took victory in his 'home' round.

Attracted by the word of mouth endorsements of past racers, and encouraged by team owners and talent spotters, the internationals came in force. Only one – Matteo Ferrer – was a repeat TRS entrant.

Many of the drivers were members of elite driver development programmes devised by Red Bull, Ferrari and the British Racing Drivers Club. Likewise, New Zealand's own Motorsport Academy had helped guide the beginning careers of several of the Kiwi drivers.

The winner of the 2015 championship, Canadian Lance Stroll, won the season opening Lady Wigram Trophy and also put his name on the New Zealand Grand Prix trophy five weeks later. In the process, he became the youngest Grand Prix winner in history at just 16 years old, younger even than the previous holder of that distinction, Mitch Evans. Stroll is a protégé of the Ferrari Driver Academy, an initiative developed by the Ferrari Formula One team to promote young talent inside its own organisation. Promising young drivers are selected, guided and funded by the team under long-term contracts.

FT50 manufacturer Tatuus chief designer, Gianfranco de Bellis, travelled from Italy to the penultimate round of the TRS 2015 at Taupo to see his creation race on the fast turns and long straights of the international circuit.



Parade lap before the Grand Prix.

“The launch of a new race car is always exciting – even more when the car marks the contribution of a 10-year partnership with a major automotive brand and the beginning of a new racing legacy. The FT50 is an exciting car and a great step forward for young drivers who want to race at the highest level,” he says.

When Tatuus first penned the FT40 more than 10 years ago, he had no idea the work would create a decade-long heritage of motorsport in New Zealand, propelling racers from around the world forward in their careers.

“I really did not imagine the FT40 project would be the start of a 10-year professional relationship between Tatuus and Toyota New Zealand. We have also built a very close personal relationship with our friends at the TRS and this has inspired our people to give their best for the FT50 project. We are very proud of our work on the development of the new TRS car,” he says.



## HONOUR ROLL

The championship's first race winner, Brendon Hartley of Palmerston North, now races in the FIA World Endurance Championship for Porsche.

Tauranga's Richie Stanaway has raced in a wide range of single-seater categories and now drives for Aston Martin in endurance racing.

Multiple TRS champion, and three time New Zealand Grand Prix winner Nick Cassidy, races this year with the TOM'S Toyota team in Japanese Formula Three.

Mitch Evans won GP3 on the back of his TRS and New Zealand Grand Prix wins and is now competing in GP2.

Shane van Gisbergen, second in the series in 2007, is now a leading driver in the Australian V8 Supercar Series.

Adding to the achievements of local graduates, the overseas drivers who have come to the TRS each year are achieving at the highest levels of the sport.

Half of the ultra-competitive FIA Formula Three Euro championship grid in 2013 was made up of TRS graduate drivers. Raffaele Marciello (TRS 2012) was champion.

TRS alumni have won the GP3 championship for the past three years: Mitch Evans won in 2012, Daniil Kvyat in 2013 and Alex Lynn in 2014. Evans and Lynn are now winning races in GP2, while Kvyat has stepped up to the Red Bull Formula One team for 2015 after a creditable debut Formula One season with Toro Rosso in 2014.

There are now four ex-TRS drivers involved in Formula One: Kvyat, Will Stevens (racing for Manor Marussia), Jordan King (development driver for Manor Marussia) and Adderley Fong (development driver for Team Lotus).

They follow in the wheel tracks of Brendon Hartley, who was reserve driver for Toro Rosso and Red Bull, and later development driver and test team member with Mercedes Formula One.

Callum Iloft is the current European KF-class karting champion, won the WSK KF class super masters title, and was third in KF class at the WSK Champions Cup. He has been karting since 2008 and TRS was his first foray into 'wings and slicks' single-seater racing. British-born Callum contested the Championship with ETEC Motorsport and was confirmed as a Red Bull Junior driving squad member during the series.

# SOUTHERN RACERS ARE ON THE RISE

## There were four New Zealand drivers in the 2015 TRS, meaning the Kiwi contingent made up 20% of the 20-strong field

There were slightly more New Zealanders in the championship this year than in 2014 and 2013.

This year, all four locals were from the South Island. Invercargill brought no less than three of these young drivers to this year's championship: brothers, Damon and Brendon Leitch, and 2014 Formula Ford champion, Jamie Conroy. Christchurch driver James Munro, son of former TRS racer Mark Munro, was the fourth New Zealand entry.

Toyota New Zealand Motorsport Manager, Steve Boyce, says the importance of feeder categories in bringing aspiring drivers through to the top is recognised by the TRS and support is offered to drivers in a variety of ways as they rise through those categories.

Kartsport is a crucial step for any young racer who hopes to carve themselves a career in the sport. Formula First and Formula Ford likewise have much to teach drivers before they arrive at the TRS level.

Now the Toyota Finance 86 Championship offers drivers another avenue to the top and Mr Boyce has just confirmed backing for a new initiative, the Kiwi Driver Fund, which aims to help young drivers with the cost of contesting the TRS.

"Toyota is the only automotive brand to have committed to such an ambitious programme of support for New Zealand's next generation of motor racing stars. From the TRS itself, through the 86 race series and now the Kiwi Driver Fund, we support and develop local drivers as they refine their racing skills," he says.

## DRIVER PROFILE

### Jamie Conroy

Born 11 April 1991,  
Invercargill

Graduate and 2014 winner,  
NZ Motorsport Academy

- Toyota Racing Series (TRS) 2015
- 15th overall with one win (at his home round) racing with the M2 Competition
- Formula Ford 2014 Championship winner, 16 wins from 18 races
- 2011 Kartsport NZ National Sprint Championship 100cc Yamaha Light class, 4th overall
- 2010 Kartsport NZ National Sprint Championship 100cc Yamaha Light class, 5th overall

Jamie Conroy burst onto the national motor racing scene in 2014 when he dominated the New Zealand Formula Ford Championship, winning 16 of the 18 races, before also clinching the South Island Formula Ford title where he won 15 of 18 races. Part of the prize for his national championship title was a TRS test, which then sent the Southland driver out to hunt down funding for a TRS season as the championship stepped out of its FT40 race cars into new FT50s.

"TRS is the pinnacle of New Zealand motorsport at the moment, and with the brand new cars with the latest and greatest gear it was the ideal time to make the move [up from Formula Ford]."

Jamie says the new FT50 was a "massive" step up and challenged him to respond at a much higher level than the feeder categories, rewarding finesse and racecraft, and encouraging him to consider carefully every action and every moment of every lap.



There was not a lot of rain this year, but when it came, it came down hard. Santino Ferrucci leads the pack at Hampton Downs



# CONROY TO THE FORE

One of Toyota's driver development initiatives is to offer a TRS test to the winner of each year's Formula Ford championship.

Jamie Conroy was the 2014 recipient of this opportunity and tested at a wet Hampton Downs just after the end of TRS 2014 and immediately was impressed, stepping up to the faster FT40 in tricky conditions. He had the opportunity to test again the following day in fine weather and came away rapt.

"The car is so balanced, definitely more of a challenge to drive because the aero makes it easy to go faster, but it also asks more of the driver when you want to make a whole lap count," he says.

Conroy knows first-hand the difficulties faced by businesses in many regions. Invercargill based, he demonstrates a strong understanding of the commercial realities of motor racing, and had gathered an impressive portfolio of sponsors behind his Formula Ford title challenge. Just months later he was back knocking on the same doors to build the funding for his TRS debut.

"A lot of the companies that support me work in the rural sector, so they can be affected by market fluctuations and seasonal change. However, they are regional and national brands operating in competitive local markets, so the chance to be associated with an exciting premier level motor racing category with its own national TV coverage was very attractive to them," he says.

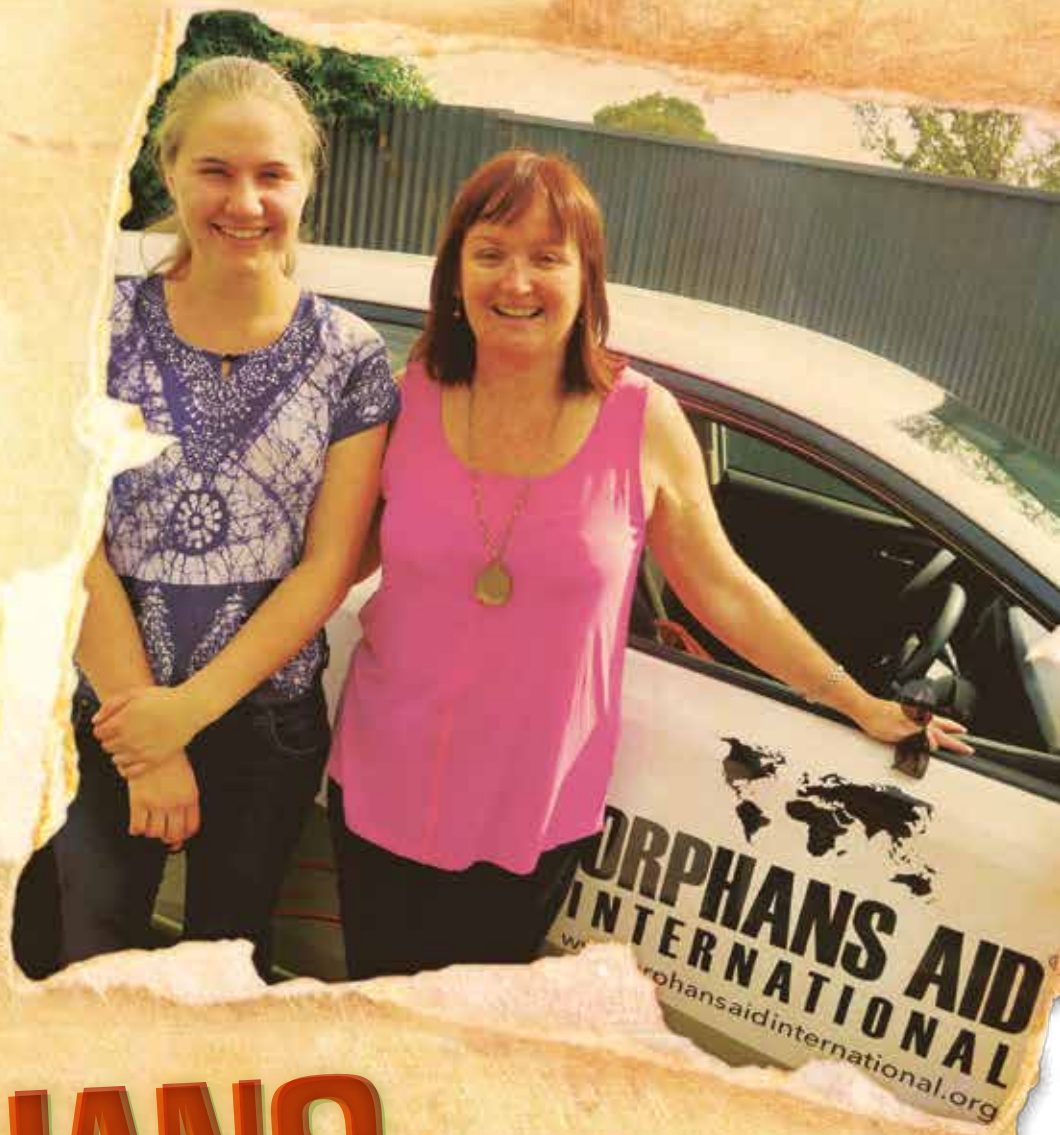
In a regional economy responding to global trends in the dairying industry, his support base is impressive.

"Most of the companies that were with us in the lower level campaign came back for the TRS. That was immensely gratifying, and it's partly due to the very professional package brought together by Toyota Racing New Zealand each year. Having TV, print media, radio and internet news media all following the championship, and being able to offer sponsors access to the Toyota Finance Paddock Club, was fantastic and the atmosphere trackside was second to none," he says.

The dedication of Jamie Conroy's backers and his own unwavering self-belief were rewarded early, when he won the second race at his home round in a weekend that marked the strongest showing for local drivers in the whole 16 race championship.

"It was great to take that win in front of my home crowd, and great to see Invercargill put on such a fantastic weekend for the championship. Two local drivers winning two of the three TRS races: we put our town on the motor racing map for sure."

Jamie Conroy is now working on the next steps in his career and planning a possible return to the TRS in 2016.



# ORPHANS AIDED THROUGH NEW ZEALAND CHARITY







## Orphans Aid International is an organisation committed to rescuing children who have nobody and caring for the poorest of the poor.

**T**hey throw a life line to children and adults who desperately need assistance through their team of staff and volunteers who all share a passion to see children loved and cared for.

Orphans Aid is a New Zealand Charitable Trust, founded and run by people who care about the marginalised and disadvantaged. They care about the child who has no parent, the child who has no home, the child who is not loved.

Established in Invercargill, Orphans Aid is not an off-shoot of any overseas charity – it's Kiwi-backed and entirely run by New Zealand trustees.

They've come a long way since their beginnings back in 2004.

Sue and Carl van Schreven are the founders of Orphans Aid and have been breathing and sleeping the vision since before it began. Both work full-time for the Trust – Sue as CEO, Carl as Operations Manager.

Sue had a dream and is working to make a difference – to rescue abandoned children, who have little signs of

love, life and fundamental necessities. She mentions an incident of one little boy who was three, couldn't walk, couldn't talk and still had his umbilical cord meshed into his stomach. This is not an isolated incident. Many of the abandoned orphans, have horrific stories of family neglect, poverty and destitution that we in the western developed world would find almost incomprehensible. A life where abandoning a child in a hospital seems like a better choice than leaving them to a life of neglect in a poor village with little food and cold temperatures. Many of these children featured recently on a documentary on TVONE.

Orphans Aid is making a difference in six countries, reaching out to 700 plus children a day, finding a family homes for more than 70 children, and providing 250,000 meals each year.

Sue says, "We've come a long way since 2004. In the next 10 years we'll see many more children given hope and a future. We don't know what the future holds, but we can be sure to remain a grass-roots organisation that just doesn't talk about change, but brings about change."

We're committed to rescuing children that have nobody, and caring for the poorest of the poor."



Toyota New Zealand first began a partnership with Orphans Aid when the New Zealand public had the opportunity to vote for 25 of the most worthy charities to be the recipient of a Toyota Corolla to use for three years. Orphans Aid topped the polls and was the charity that received the most votes. Now nearly 18 months down the track Sue says her Corolla has opened more doors of opportunity than she has had in the past. She's road tripped around part of New Zealand spreading the word about Orphans Aid and educating people on what has been done.

"Children are now at school who wouldn't have been, children have received surgery who needed it, children are now fed and given security – the poverty cycle is broken in these lives.

"Take Stefi (not real name) who had surgery since we found him abandoned in a Transylvanian hospital in 2004. We took him to our home, and is now adopted and this great family have also taken in another child. Recently on the 10-year anniversary of the home we were delighted to see him again and reconnect with the

***Children are now at school who wouldn't have been, children have received surgery who needed it, children are now fed and given security – the poverty cycle is broken in these lives.***

"I was rapt to receive the Corolla, and when I saw on the back that it had the 'Believe' logo, I just loved it even more!" This was a belief of Sue's from the start that if you can dream it, you can do it.

Example after example of the impact this organisation is having are a plenty. "The first orphanage that was set up in May 2004 is now self-sustaining. What started with four children very quickly grew to 19, and since has seen many more children placed in long-term fostering or adopted to loving families. One child returned to their natural parents. The effectiveness of the work is growing. Orphans Aid has received emails from parents who have adopted or fostered children expressing their thanks.

family. Hospital staff have been thanking us for helping with situations they see as too difficult to handle."

Casa Kiwi recently had a major renovation made possible through Orphans Aid and an EU grant. This has increased the capacity of the home and seen many more children come through its doors. The team in Romania have been able to see a steep increase in the numbers of children placed on an annual basis. Finding long-term solutions for the children has been hugely important. Russia is another example, where while we may not be rescuing babies from being abandoned in the street or left uncared for in the hospital cot, we are helping children who fall through the gaps in state care. These are children



Today... there are **150 million orphans** who need our help.

**But what can I do?**

who live on the streets, whose parents are in prison, who live in a school because there is no place called home.

We are providing food, clothing, a place to have a shower and wash and most importantly, hope for the future. This has a huge impact on a child's life and once again, breaks the cycle of poverty. We are regularly helping over 60 children a week through this project. The local government in the city has been so impressed with what has been happening with these children they've helped with a building and are beginning to provide other resources to increase the reach of the project. Children in India are receiving an education that they wouldn't otherwise receive, medical help and learning life skills that can only make an impact on the child and the country. The latest project is a school in Northern India that will be opening its doors this year to refugee children, who otherwise would not have the opportunity to receive an education. Orphans Aid has been delighted to receive help through the New Zealand government towards this project. Uganda is the latest project where Orphans Aid has partnered with Kiwis based in Entebbe, working to keep children out of orphanages and with their families. This project is about preventing children from being abandoned and keeping them together with their families. By addressing the root issues that cause abandonment, this project has seen over 100 vulnerable children prevented from being abandoned in its first year of operation. That's many parents and children who have been relieved of heartache.

"In each of these countries, we are targeting children who are in destitute and in, hopeless situations and lifting them out of them. Children who, without our help, have nowhere to turn. We know that the effect of this will go on for future

generations. We as Kiwis cannot turn a blind eye to such significant human atrocities; we who have so much must do all we can to help. This is where compassion stirs our desire to help and we roll our sleeves up and start to work! Orphans Aid isn't limited by location or race – we recognise we've been handed a huge task and we've been able to help children in the countries mentioned. We have also had the privilege of sending resources to Thailand, Haiti, Peru, the Philippines, and Vanuatu."

**With the earthquake having hit our Nepali connections have all sprung to life again and Nepal will be a major focus going forward. Our projects in northern India are receiving Nepali people who are trying to escape the tragedy and who are seeking shelter in India. We have sent aid into Nepal (although the roads are making this extremely difficult) and are in the process of providing emergency housing to around 50 children on the Nepali border. We launched an appeal for Nepal when the earthquake hit.**

**[www.orphansaidinternational.org/nepal2015](http://www.orphansaidinternational.org/nepal2015)**

Sue says that Orphans Aid exists to bring relief and care to orphaned children around the world, a job they can't do it alone. They are always looking for support.

There are over 150 million children without parental care in the world right now! "It's time for us to bring change and ensure orphaned children are cared about and provided for."



**you can join us in loving and caring for orphans, one child at a time.**

**ORPHANS AID<sup>®</sup>  
INTERNATIONAL**

Visit [www.orphansaidinternational.org/yes](http://www.orphansaidinternational.org/yes) or phone us on **0800 ORPHAN** (0800 677 426).

Registered NZ Charitable Trust No. CC27410



# GOING THE EXTRA MILES

MILES TOYOTA HAS HAD ITS HURDLES OVER THE PAST FOUR YEARS



**T**he resilience the Canterbury dealership has shown through working to rebuild their business and City is second to none. Through this adversity, the culture the team have created has made them a winning team year over, and one of the most successful Toyota dealerships in the country.

Miles Toyota's strong all-round performance over the last five years is an indication of both their solid business acumen and desire to be one of Toyota's leading dealerships in New Zealand.

André Heyns is at the helm of Miles Toyota and has been since the beginning of 2007.

Through Toyota's annual award system, they were awarded the Extra Care Excellence Cup in 2012 and have won the Leadership Excellence Award in all three years since its inception in 2012. They've also been ranked in the top five overall performers for three of the last five years (being absent only in 2010 and 2011 following the Christchurch earthquakes). These are all accomplishments reflecting exceptional performance within the Toyota dealer network in New Zealand.

It's his incredible desire to strive for

excellence, that compelled us to ask André what makes a winning team.

"I get asked that question by people from time to time and my answer is usually about the Miles culture. It is about recognising that we are all members of a successful team that continually strives to be the best. We are a competitive bunch, and whilst we compete within the business, we also support each other to achieve in all areas of the business. We also like to have fun and celebrate our successes".

For Miles Toyota, it's also about reaching out to the community with the many sponsorships and partnerships they have formed – with one of their business principles being 'Support and Pride in our community'.

"We know that we have a responsibility to support and to give something back to the local community in which we operate. We have tried to focus on making a difference by selecting a few worthy organisations to work in partnership with.

"We have been a supporter of Ronald McDonald House South Island, since they opened in 2003, with our involvement growing from year to year. As well as

providing a vehicle and sponsoring a family room, we operate a payroll giving scheme 'Just a buck', where staff members donate a dollar from every fortnight's wages and then the company matches the contribution dollar for dollar.

"Also through a volunteer scheme, the company allows a staff member to volunteer for a full day at the house every month as part of their normal work hours, with the annual street appeal and the Family Dinner program. Staff spend the day preparing and cooking a meal for the families staying at Ronald McDonald House.

"We have numerous other organisations that we support in Christchurch including Cholmondeley Children's Home, Rutherford's Den, the Christchurch Stadium Trust, Christchurch Marathon, Santa Parade as well as schools, sport teams and other local bodies."

For the past four and a bit years though it certainly hasn't been plain sailing for the team following the devastating February 2011 earthquake that hit the region killing 185 people.

André admits that everyone who

Stadium Trust, home of the 'Mighty' Crusaders, for the last three years."

Despite these issues that André and his team faced, there were some challenges they faced head on.

"I think the biggest has been the uncertainty about the possible relocation of our Miles Toyota facility due to the new Christchurch city plan. The other major challenge after the earthquake was the loss of some great people (20+) from our business who decided to leave Christchurch permanently. However, this adversity created opportunities for others and we have been fortunate to attract some great new team members as well. Since this staffing challenge we have really focussed heavily on our culture and creating a work environment that attracted and retained our people. Consequently our annual workplace staff engagement survey results have been stronger than ever and, we have been a finalist in the small-medium category for Best Workplaces two out of the last three years."



*Bob Field Award for Leadership Excellence 2014. Miles Toyota's CEO, André Heyns, was proud to be the first winner of this prestigious award in 2012 and achieved the award for the second and third year running in 2013 and 2014 respectively.*



*Within the Christchurch region, André and his team have made a difference!*

## IN THE AFTERMATH OF THE DEVASTATING CHRISTCHURCH QUAKES.

lived through the earthquakes and after shocks was affected in some way or another. There were quite a few staff members who lost homes or had homes written off, and some are still dealing with insurance companies for more than four years.

"Our dealership, Miles City Dealership, suffered some structural damage and we lost a building, yet we were one of the first businesses to reopen in the CBD when the first part of the cordon was removed. Hats goes off to some special people within the business who just got on with the difficult situation and made things happen to get us back up and running within four weeks of the quake.

We ran a volunteer shuttle service for the Police Services in and out of the CBD to assist and provided additional vehicles to emergency services, and also supported the Volunteer Army Foundation for two years whilst that organisation was very active in Christchurch supporting the community. On a larger scale, we answered a call for assistance to get a sports stadium back up and running in Christchurch and have been a major sponsor of the Christchurch

**MILES TOYOTA ITSELF DATES BACK TO 1987 AND FORMS PART OF A LARGER DEALERSHIP OPERATION GROUP WITH 12 SITES AROUND NEW ZEALAND LOCATED IN CHRISTCHURCH, AUCKLAND, TAURANGA, WHAKATANE AND TIMARU, WITH A COMBINED 128-STRONG STAFF.**

The group represents 11 different motor vehicle brands, but the Toyota/Lexus brand and dealerships combination is the majority stakeholder with seven locations in Christchurch and the Bay of Plenty.

In 1987, the Miles Group opened ILAM Toyota on the corner of Wharenui and Riccarton Roads. The dealership entered the market as the smallest in Canterbury, competing with Cable Price and Wrightcars, two large well-established dealerships. Within four years, ILAM Toyota had worked its way to fourth in the Toyota dealer network.

In 1990, ILAM Commercials, a

specialist Toyota commercial vehicle yard, opened at the edge of the ILAM Toyota site. In 1992, Lexus, Toyota's new standalone luxury brand, was established at ILAM Toyota, first as a sales agent then later at Miles City branch as a full service dealership.

More expansion in 1995 saw the ILAM Toyota Airport Service Centre added to the fold in Christchurch, later re-branding as the Miles Toyota Airport Service Centre. In 1997, Canterbury Toyota, ILAM's main competitor, was purchased and renamed Miles Toyota. Still operating from its current location, it has now been there for 18 years.



# COOL **stuff**

## FELT SLIPPERS

These unique fair trade felt slippers are handmade from high quality, Mongolian sheep wool with a soft leather sole, and an extra thick comfort layer - just so comfortable to wear. They are completely handmade using traditional, environmentally friendly Mongolian handcraft techniques.

The Nooson Zangilaa Cooperative who produce these slippers, support about 250 rural households.

**RRP:** \$45-49.00

**AVAILABLE:** [www.loyal.org.nz](http://www.loyal.org.nz)



When you buy fair trade goods from Loyal, you decide where the profits go. Loyal sources quality, fair trade goods made by artisans from around the world. The imported goods are available from Loyal's NZ online store [www.loyal.org.nz](http://www.loyal.org.nz).

All profits are converted to Loyal dollars, and awarded to you when you purchase from Loyal and you can choose where you spend your Loyal dollars, by selecting from the various projects, run by their three charity partners - Blue Light Trust, Orphans Aid International and TEAR Fund. All work for Loyal is voluntary, with no paid employees.



## ROVER TOTE BAG

Handmade by Conserve India, this tote bag is made from recycled materials. Using this hard wearing but supple material is an imaginative and ethical alternative to bags made using heavy cloth or newly manufactured nylon. They are lined in denim fabric and include a pouch for a cell phone.

### **DIMENSIONS:**

35cm wide by 26cm tall with two 70cm seat-belt straps

**AVAILABLE:** [www.loyal.org.nz](http://www.loyal.org.nz)

**RRP:** \$49.00

## KAREN WALKER FRAGRANCE

SAY HELLO TO THE WORLD OF KAREN WALKER EAU DE PARFUM. THIS APRIL SEES KAREN WALKER LAUNCH HER FIRST FRAGRANCES, A TRIO: A, B AND C. THE STORY TAKES KAREN'S SIGNATURE OPTIMISM, ENERGY AND CHIC-MEETS-ECCENTRIC HANDWRITING TO THE NOSE FOR THE FIRST TIME AND EACH OF THE THREE SENDS US INTO AN OPTIMISTIC, ENERGETIC WORLD OF ITS OWN.



A

A is the happiness potion. It's sparkly, bright, herbal and fresh. It's a walk through a sunny garden bursting with flowers. For Karen, it's the feeling of pure happiness that only dappled sunshine through verdant trees and a garden in bloom can create.

B

B is feminine and efflorescent. It's lush, ripe, and delicious. It's a warm, balmy breeze after the heat of the day. For Karen, this fragrance is brimming with possibilities.

C

C is addictive. It's compelling, opulent and generous. It's the most sensuous of the three and contains all of Karen's favourite flowers condensed into a bottle. Every 'no' becomes a 'yes' when this scent's in the air.

**Karen Walker Eau de Parfum is the latest addition to the world of Karen Walker. A world that already includes ready-to-wear, eyewear, fine jewellery, home ware and paint. Karen Walker is sold in over 900 stores around the world.**

**In New Zealand it will be available through Karen Walker and leading department stores Smith and Caughey's, Kirkcaldie & Stains and Ballantynes as well as select boutiques throughout the country.**

### RANGE AND RRP

A, B and C are offered as eau de parfum in two sizes: 50ml and 100ml.

**RRP:** NZ \$130.00 for Eau de Parfum 50ml.

**RRP:** NZ \$175.00 for Eau de Parfum 100ml.

# COOL stuff

## THE ULTIMATE TOUR DE FORCE!

Bob McMurray, in conjunction with the House of Travel, has put together two fantastic group tours for September 2015 and they wish to extend these tour offers to members of the Bruce McLaren Trust.

The first tour combines two world-famous motorsport events; the Goodwood Revival and the Monza Grand Prix.

There's added incentive this year as the Goodwood Revival pays homage to Bruce McLaren, with a special parade of vehicles associated with his career.

The second tour is to the Singapore Grand Prix; one of the most spectacular weekends on the GP circuit and this can be an extension of the Monza GP and Goodwood Tour. If you're keen to do both tours, we've made it simple for you – book the Goodwood & Monza tour and then add-on two nights in London and four nights in Singapore for the Grand Prix.

Please see below for full details.

The tours will be led by Bob McMurray, so get in quick as there are limited spaces.

If you want to book, or have any further questions, just pop into your local House of Travel outlets or call them on 0800 838 747 and please do let them know that you are associated with the Bruce McLaren Trust as we receive a small benefit from each booking.

**GOODWOOD REVIVAL & F1 MONZA GRAND PRIX**  
01-16 SEP 2015

Sales to 22 May 15 or until sold out

Everyone is looking for the best of both worlds – and this tour offers just that! We've combined the thrill of an Italian Formula 1 with the nostalgia of the Goodwood Revival, ensuring that your memories last you a lifetime. Plus, this year's Revival will pay tribute to the legendary driver, engineer and racing car constructor, Bruce McLaren, with a special parade of vehicles associated with his career.

**WHAT'S INCLUDED:**

**YOUR 12 NIGHT PACKAGE INCLUDES:**

- Return Economy Class airfares on Singapore Airlines from Auckland (direct flights to/from Christchurch/Singapore, subject to availability)
- 12 nights accommodation – Singapore, Italy, France & England (see itinerary on page 2 for full details)
- Daily breakfast
- Goodwood Revival 3 Day General Admission Ticket
- F1 Monza Grand Prix 3 Day Ticket (Alfa Velocita Stand)
- Train tickets between Milan-Rome and Paris-London
- Return airport/hotel to hotel transfers in all destinations
- Return hotel to track transfers in Monza & Goodwood
- Tipping for coach drivers in all destinations
- Hosted by Bob McMurray & Jan McLaren (subject to minimum numbers being reached)

**16 DAY GROUP TOUR INC FLIGHTS**  
\$9949 from share twin pp

**ADD ON Singapore Grand Prix**  
\$1999 share twin pp

**SINGAPORE F1 GRAND PRIX**  
17-22 SEP 2015  
SINGAPORE

Sales to 19 Jun 15 or until sold out

If you've ever wanted to watch Formula 1 cars battle it out on a street circuit, at night-time, against the backdrop of a glittering skyline, the Singapore Grand Prix is the race for you! Don't forget that Singapore's average temperature at night is 22 degrees too, so you can watch the race in your shorts whilst drinking a cold beer! And when the race has finished, join in the traditional post-race 'track invasion' where you can walk the circuit and experience the bright lights and drivers' view of the track.

**WHAT'S INCLUDED:**

**YOUR 4 NIGHT PACKAGE INCLUDES:**

- Return Economy Class airfares on Singapore Airlines from Auckland or Christchurch
- 4 nights of the Copthorne King's Hotel
- Daily buffet breakfast
- Return airport transfers in Singapore
- F1 Grand Prix 3 Day Ticket in the Bay Grandstand – upgrades available (see page 2)
- Themed Half Day Tour of Singapore
- 40 min Q&A session with Bob McMurray
- Hosted drink in the legendary Long Bar of Raffles Hotel with Bob McMurray

**4 NIGHT PACKAGE INC FLIGHTS**  
\$3299 from share twin pp

Come in store | 0800 838 747  
houseoftravel.co.nz

HOUSE OF TRAVEL HOW THE KIWIS SEE THE WORLD



## BLACK SPOT WASHABLE PAPER BAG – MEDIUM

These washable paper bags are a great storage option, and are washable and re-usable. Clever! Soft and foldable this washable paper bag in a black spot design can accommodate your kitchen bits and pieces, tidy shelves or accommodate children's toys.

**DIMENSIONS:** 18x18x28cm

**RRP:** \$21.00

**AVAILABLE:** [www.qwerkyhome.co.nz](http://www.qwerkyhome.co.nz)



## TWO LYTTTEL BUTTONS

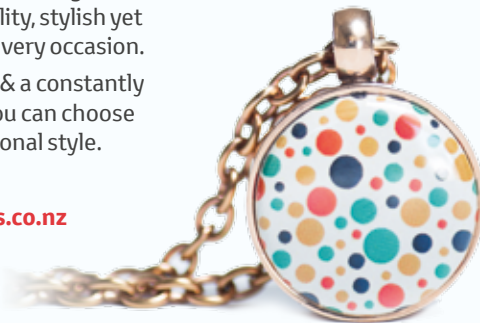
lyttel buttons was started in 2011 providing a unique range of button giftware catering to all.

It evolved into creating interchangeable magnet button jewellery, aiming to provide high quality, stylish yet affordable jewellery for everyone & every occasion.

With your choice of a jewellery piece & a constantly evolving range of Buttons & Discs, you can choose something that suites your own personal style.

Something for everyone to love.

**AVAILABLE:** [www.twolytttelbuttons.co.nz](http://www.twolytttelbuttons.co.nz)



Rose gold pendant set.

**RRP:** \$71.00



The NEW swarovski crystal disc range.

**RRP:** \$121.00

Bracelet, pendant or ring.

**RRP:** from \$36-\$71.00



## Lexus and headland SCULPTURE ON THE GULF 2015

Art in public spaces has become one of the more exciting and popular areas of contemporary arts expression. With its revival there has been considerable growth in the outdoor sculpture art genre throughout New Zealand.

# STATE OF THE ART

Lexus New Zealand was a proud supporter of the biennial *headland Sculpture on the Gulf* at Waiheke Island last summer, with 31 of the very finest in contemporary site-specific artworks on display, attracting over 55,000 (10,000 more than 2013 exhibition) over 23 days. *headland Sculpture on the Gulf* is Auckland's iconic contemporary sculpture exhibition and is set in the stunning coastal scenery of Waiheke.

Staged for three and a half weeks at the peak of summer, the event caters to Aucklanders' love of the sea and the beach. Visitors flock to Waiheke to experience the potent mix of sculpture and landscape. With the spectacular Hauraki Gulf as the backdrop, the sculptures transform and energise the landscape.

The event has great accessibility to view all the sculptures up close. The sculpture trail is set along the



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coastal walkway, which leads you along a twisting track up small hills and down into valleys and along the **headland**.

*Target* by James Wright got the nod from exhibition visitors, taking out the Fullers People's Choice Award and a \$10,000 cash prize.

The highest price paid this year for a sculpture was achieved by Virginia King's *Garden of Shadows* which fetched \$75,000, equalling the price paid at the 2013 exhibition for David McCracken's *Traction and Transmission*.

Wright's work was a firm favourite alongside runner-up *Stop the Clock* by Jane and Mario Downes.

*Target* was a tribute to Wright's five unsuccessful previous proposals for **headland Sculpture on the Gulf**. The sculpture not only hit the mark with visitors to the event, it also unearthed a buyer, selling for \$45,000.

Cushla Donaldson's *The Precariats* received the \$30,000 Lexus Premier Award at the Opening Gala last month.

**headland Sculpture on the Gulf** was initiated in 2003 by the Waiheke Community Art Gallery as a project that would inspire and challenge New Zealand sculptors and also offer the Waiheke Island community and visitors new experiences of art outside of traditional gallery spaces.

Island residents and known supporters of New Zealand sculpture, Sue Fisher, Ruth Foreman and Jo and John Gow, were invited to participate in the development of a vision for this initiative and guide and support its evolution. They developed a uniquely Waiheke response to displaying large-scale sculpture in the landscape. A team was gathered and the biennial event on the Matiatia to Church Bay walkway began.

For over 10 years **headland Sculpture on the Gulf** has fostered and supported New Zealand sculptors, both established and emerging. At its inaugural event in 2003 it attracted 12,000 visitors, growing to over 33,000 in 2011 and a staggering 45,000 in 2013.

**headland Sculpture on the Gulf** chair, Margaret Malaghan, is thrilled with this year's exhibition.

"2015 has been a resounding success attracting not only nearly 20% more visitors but also record art sales. It's an outstanding achievement for a locally grown event that now has considerable international acclaim."

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TOYOTA DREAM CAR  
ART CONTEST

# Design your dream car

The Toyota Dream Car contest was a chance to translate dreams into artworks for kids 15 and under.

Toyota New Zealand saw a massive influx of entries across all categories where youth penned their imagination into drawings of their dream car.

Among the many variations of dream cars, some of the artworks showed cars that ran on banana skins, trucks that turned dirty water clean, cars camouflaging or altering depending on their environment, multi-storied cars, cars made of lipstick and eye shadow and cars that ran on solar power.

The artworks were judged, and the winners of the three age categories, won an iPad mini and then became part of a greater worldwide competition hosted by Toyota Motor Corporation, Japan.

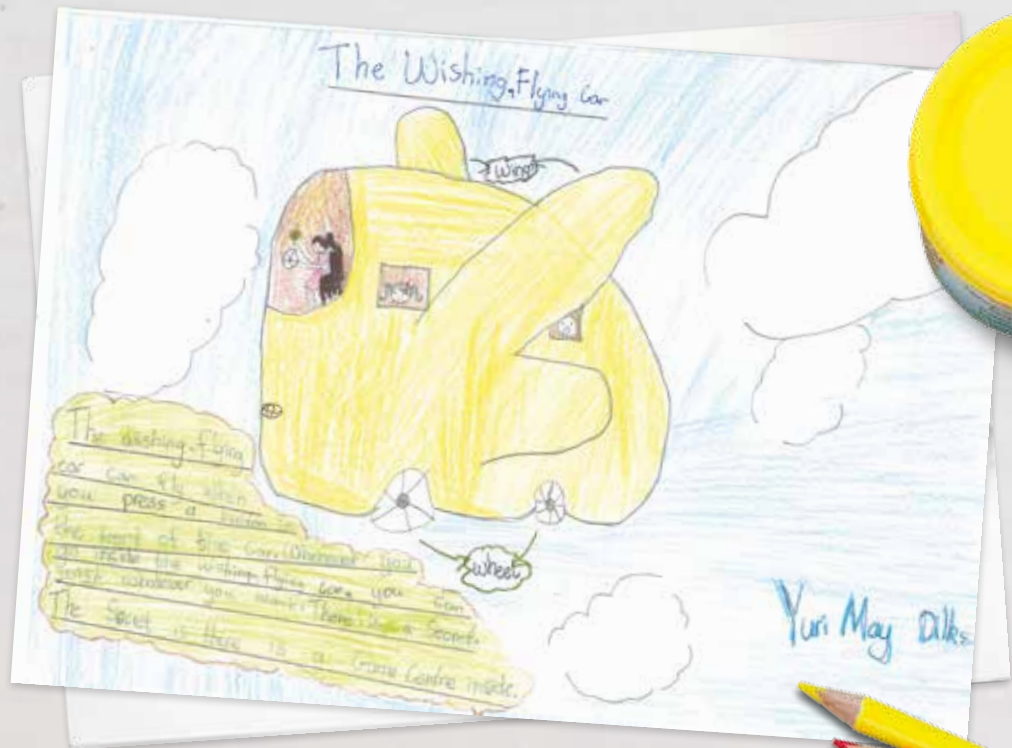
In all there were nine finalists, selected from a large number of entrants, and their artwork was submitted to Japan for the global competition.

Judged by Te Manawa Museum of Art CEO Andy Lowe, the Toyota Board of Directors and Toyota New Zealand Executives, the calibre of entries was high.

## Under 8 years Winner

7-year-old, Yuri Dilks  
of Palmerston North

The Wishing Flying Car – This car can fly when you press a button in the front of the car. Whenever you go inside the wishing flying car you can wish whatever you want.



## 8-11 years Winner

11-year-old, Toni Wilson of Temuka

Towards the Future – My car can fly like a plane or a helicopter, it can ski on snow, ice or water. It can drive just like a normal car. It does not let out gases. It is powered by the sun's energy so it doesn't wreck the environment. The helicopter blades can also turn into a propeller so you can dive underwater like a sub.



## 12-15 years Winner

13-year-old, Naja Kurniawan  
of Palmerston North.

The Oracle – is a machine that can help us to manage the sea wildlife. It has one crab like claw on the right and left sides of the machine. One is to make it easier for us to find any endangered creatures, and the other one is to help us plant some corals to replace the broken ones from fish bombing. There is also an oil vacuum to suck up oils from oil spills, preventing bigger pollutions.





## Under 8 years Silver Award

Naomi Landreth

The everything car – My car of the future is magical and can do anything. It drives, hovers, flies and can go underwater. Push a button and you can have anything you want from toys, games, animals - even a delicious ice-cream!

## 8-11 years Silver Award

Amelia Iona

Toyota Fantail – The Toyota Fantail represents NZ's native bird. Designed around the bird's special "fan" tail it flits around corners and the wings and fantail appear to be able to fly over traffic anywhere in the world.



## 12-15 years Silver Award

Zoe Glentworth

Toyota Switch-a-Roo – The Toyota Switch-a-Roo allows drivers to switch the look of their car to blend in or stand out from their surroundings. The Switch-a-Roo is solar powered, amphibious and can fly. This solar panels can switch to different modes at the touch of a button: camo mode, hi-vis mode, environmental clone mode and custom mode e.g. animal prints for example.



## 12-15 years Silver Award

**Madeline Willan**

**Microbot Car** – This little car doesn't seem like much does it? But when you open the doors all sorts of colours and patterns and things explode out! For this little car is the microbot car. It is filled with inspiration to stare at for hours, its colours dance in the light and dark. It is the future generation for art.



## Under 8 years Bronze Award

**Michael Paris-Arnaud**

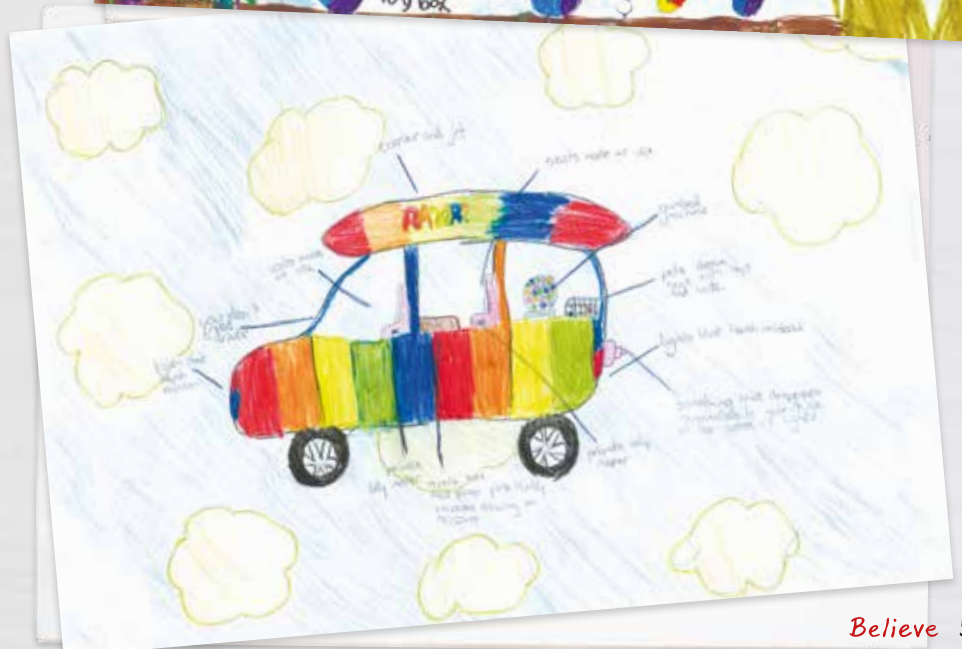
**The Good Life Car** – The car runs on solar power and is designed to transport people in their own house. The portal gun teleports the car from place to place. The Happy gun makes people feel happy when they are mad or sad. The replacer turns rubbish into trees.



## 8-11 years Bronze Award

**Juliet Park**

**The Julie2000** – It can fly and the marshmallows make it go at the speed of light. You can just say where you want to go and it will take you there. There is a music box and lolly makers in every seat, and a place for pets.



# GAME TIME

Action during  
the ANZAXE  
Wood Chopping  
contest (credit  
Paul Green)

**Set amongst the picturesque backdrop of the Remarkables and New Zealand's beautiful tourist capital Queenstown, the inaugural Hilux New Zealand Rural Games were held over Waitangi Weekend, an event hosting traditional rural sports.**

An estimated crowd of 5,000 people lined the downtown streets on Waitangi Day to watch around 400 locally bred merino sheep pass by in the Running of the Wools. The free event proved the perfect curtain raiser for the following two days of traditional sports and live entertainment staged on Queenstown Recreation Ground.

The Hilux New Zealand Rural Games - the first of its kind - saw a celebration of pure heartland New Zealand showcasing 13 national and trans-Tasman championships for sports including sheep dog trials, coal shovelling, wood chopping, cherry stone spitting, speed hand milking, Highland Games 'heavy' events and speed shearing.

Following the success of the event organisers confirmed that the games will become an annual event after attracting more than 7,500 spectators to Queenstown over the Waitangi holiday weekend.

*The Running of the Wools in downtown Queenstown (credit Neco Wieringa)*







NZ country pop sensation Jody Direen performing at the end of day one (credit Paul Green)



Fun during Jetstar Kids n Country (credit Neco Wieringa)

Toyota Ambassador Marc Ellis hand winding with champion shearer Rowland Smith (credit Dan Childs)

former All Blacks Jeff Wilson, Justin Marshall and Toyota ambassador, Marc Ellis who competed with and against each other in several events over the weekend.

Hilux New Zealand Rural Games founder and trustee, Steve Hollander was delighted with how the event turned out.

“What a weekend! We’re all taken aback by the New Zealand public’s enthusiasm for rural sports some of which have all but died out as spectator events. That’s our vision – to preserve the legacy of traditional sports for future generations, bringing them to the attention of the wider population and ensuring this country’s rural spirit is celebrated for many years to come,” he said.

“Huge thanks to everyone who competed and came along to make the event such a success, as well as our amazing volunteers and event crew. We’re already planning for next year so see you in Queenstown on Waitangi weekend 2016.”

Snow on the mountains around Lake Wakatipu after storms from the week prior quickly melted as the sun ensured a warm and sunny atmosphere for competitors and spectators alike. Billed as a showcase for ‘sports that built the nation’, nearly 200 competitors took part throughout the event.

Spectators were entertained on both days by roving MCs, musical comedy duo the Topp Twins, plus three



Jeff Wilson - All Black to coal black (credit Paul Green)

Action during the NZ Speed Shear championship (credit Dan Childs)

# THE LAY OF THE LAND

**W**ITHOUT THEIR  
TOYOTA HILUX  
FLEET, LANDCORP  
FARM STAFF  
ACROSS NEW ZEALAND  
WOULDN'T BE ABLE TO DO  
THEIR JOBS.

**EVERY DAY THEY'RE OUT  
ON THEIR FARMS IN ALL  
SORTS OF WEATHER, CARING  
FOR THEIR ANIMALS AND  
LEADING THE WAY IN NEW  
ZEALAND FARMING.**

Photography: Clayton Photography





New Zealand's largest farmer owns or manages 140 dairy, beef, sheep and deer farms, including 67 wool producing farms. One of those farms is Waipori Station, located in the South Island and managed by Dave Vaughan.

For Dave, farming is in his blood. He grew up on farms with his parents who were sharemilkers, and when he was old enough he started his own farming career.

After spending a couple of years in dairy he followed a long-held interest in sheep and beef and became a shepherd. He worked on a couple of high country stations and in 2000 took a manager's job on a small hill farm near Te Anau. In 2006, Dave started working for Landcorp at Hindon Farm – a small sheep, beef and deer farm near Dunedin's east coast on the South Island.

In 2012, he moved to Waipori Station where he lives with wife Hayley and two children, Becky (5) and Ollie (3).

"The kids love Waipori, they are constantly outdoors. Becky particularly likes the dogs and both just love being on the farm," Dave says.

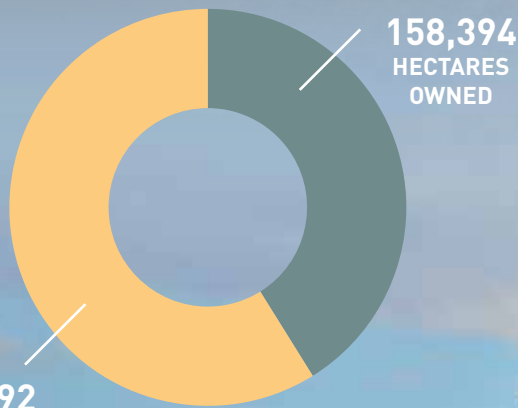
Waipori is located within 12,000 hectares of rolling hill country, sitting at an altitude of 400-1000 metres above sea level in south Otago. Dave, and his 12 staff, care for 30,000 Perendale ewes and 2,000 Angus cows.

He says the altitude provides some pretty chilly weather to farm in.

"We have a reliable rainfall, but it can be cooler with long winters and snow is quite common."

The farm surrounds Lake Mahinerangi and the upper catchment of the Waitahuna river.

## LAND AREAS FARMED



## ABOUT LANDCORP

140	FARMS
692	PERMANENT EMPLOYEES
579,871	SHEEP
77,526	DAIRY CATTLE
82,078	BEEF CATTLE
105,054	DEER



“Being so close to water, water quality issues are constantly on my mind. At Landcorp, we’re very conscious that we leave the land in a better condition than when we started working it. We believe it is possible to farm responsibly and make a profit.”

Since 2007, Landcorp has so far protected 15,954 hectares of high conservation value under covenants. The areas are bush, wetlands, streams and ponds. The organisation also has large tracks of riparian planting, which is pasture retired from grazing and planted with native plants to protect waterways.

Dave says along with water quality, animal welfare is also one of the highest priorities on Waipori.

“We constantly monitor stock health and annually review our animal health plan with our vet. We are also

trying different pasture types to provide higher quality feed. It’s really important to us that our animals are well feed and free from stress.”

Landcorp runs an internal quality system called FarmPride, which is about ensuring best-practice throughout its farming operations and adding quality assurance to products. FarmPride has become a critical means of linking farm operations to market requirements and, ultimately, to the demands of international consumers.

“It has been a valuable tool which has improved and standardised the quality of farms right across Landcorp. It ensures we keep a focus on improving our farming systems.”

Dave says the reason he enjoys working for Landcorp is the professional approach to farming and a shared

goal to get the best out of the farm.

“We have a definite sense of ownership whereby we feel we have job security and are able to farm as we would if we owned the farm ourselves. I enjoy the challenge that comes with pushing boundaries to maximise performance.”

He is quick to point out that the staff on Waipori play a big part in the success of the farm.

“The strength of Waipori is without doubt the quality of people we have. The enthusiasm and passion of our young people is a real thrill.”

For Dave, some days he has to pinch himself to check that he’s not dreaming.

“We live in a great wee community and have excellent service from our contractors and servicing agents. We live in a pretty special location and get paid to do it!”



**Landcorp recently launched a new product brand, Pāmu, to give customers in the value chain an opportunity to promote the fact that ingredients in their products are of high quality and come from New Zealand.**



Landcorp Chief Executive, Steven Carden, said that while Landcorp had always specialised in creating high-quality products, what had been missing was a connection with the market and tailoring production to those needs.

“Our Pāmu brand is about forging partnerships and meeting the needs of our customers with quality, premium products of the highest integrity.”

One example of the Pāmu brand in action is a two-year deal to provide strong wool to Danish company, Gelrups, to make indoor shoes.

The two-year deal, brokered by New Zealand Merino, is the first time Landcorp is using the Pāmu brand. The Danish felt shoes containing Pāmu wool retail for about \$190 in New Zealand stores and the company sells about 150,000 pairs worldwide each year.

“We are working towards more partnerships like this one,” Mr Carden said. “Success for us will be when our value chain partners are promoting the fact that Pāmu ingredients are in their products.”

# Our dealers Believe in making a difference

Toyota Believe is more than our advertising slogan, it's actually the core values that we believe in and practice on a daily basis. We are proud of the many activities everyday New Zealanders are involved in, that inspire us along the way.

*Within Toyota's dealer network in New Zealand, Believe values underpin all that we do. We have some real examples of how Believe is part of the genetic make up of our franchise dealers*

Bowater Toyota lives the Toyota Believe values everyday. It is a family owned business that has been operating in the Nelson community since 1947. As quoted by CEO, Tony Bowater, it's a history they're proud of and they have a future that they're sure of. They're heavily involved in their local community through charities, sports events, music and drama.

A better tomorrow starts today. Tony says, "So do it today and get on with it – if you're going to make a difference, you can make one right now."





**Rutherford & Bond Toyota, together with King Toyota, believe in trying to make a difference such as becoming involved in Mila's story. Baby Mila survived the death of her identical twin in the womb and now she needs a rare and costly operation to have a normal life.**

New Vehicle Sales Manager, Nigel Last-Harris, who's worked at Bowater Toyota for over 25 years, believes in going the extra mile.



He recalls an occasion where one of his customers was involved in a major car accident leaving him in a coma for around five months. When he learned to drive again he could only drive an automatic vehicle.

The problem was he wanted to drive a Hilux, which at the time was only available with manual transmission. Nigel took it upon himself to take him for driving lessons, then took him for his driver's licence test. As a result of this, he bought a Hilux and has purchased a further three since!

Rutherford & Bond and King Toyota are jointly campaigning to help raise the money needed for Mila's surgery. During March and April, the dealerships donated \$100 for each new car they sold as well as having asked their community to get behind this appeal.

Brain scans finally confirmed that Mila, now eight months old, had suffered brain damage when her sister died in the womb, resulting in spastic quadriplegia cerebral palsy. As she grows, all four of her limbs and her tongue are stiffening. Without help she will unlikely speak, walk or write unaided. Parents, Melanie and Nathan, are now placing their hopes on a rare operation called selective dorsal rhizotomy, involving cutting nerve fibres in the spine that the brain uses to stiffen the limbs.

*"We'd like to send Mila to St Louis Children's Hospital in America for surgery to help reduce the tension in her body, so one day there is hope of her walking and leading as close to a normal life as possible," says Hunter Mitchell.*



The surgery is not funded in New Zealand, and the family are trying to raise \$100,000 through a Givealittle page to send Mila to the specialist St Louis surgical clinic in the United States.

Hunter Mitchell of Rutherford & Bond says, "Mila needs this operation urgently so that she has the chance to learn to walk, talk and live a life without pain."

For now, her parents are doing everything they can to delay damage to her muscles, regularly massaging her hands and feet, doing strengthening exercises, and keeping home as calm as possible to prevent Mila getting excited, which often causes her limbs to stiffen.

Mila's mum Melanie says, "Every donation, big or small, means so much to our family. Thank you so much for taking the time to read our story."

Since the campaign has been running (at the time of print) the dealerships' donation was at \$16,300 towards the \$22,500 raised to date. The balance was picked up by the dealers' suppliers getting on board. Also, Toyota New Zealand staff held a 'jeans day' to raise money for the cause. Donations can still be made through give a little.

Sandie Horne, Bowater's Administration Manager, also believes in trying to make a difference. She is a volunteer with the Red Cross Disaster Support Team in Nelson as their team leader. A prerequisite to be part of Red Cross is keeping your first aid certificate current. As a result, she is a first aider on-site at Bowater Toyota. These skills enabled her to save a life a couple of years ago in the showroom, who happened to be a Bowater family member. For Sandie, this completed the circle "They've supported me and then it was my turn to return the favour."



[givealittle.co.nz/cause/pleasehelpmila](https://givealittle.co.nz/cause/pleasehelpmila)

**Tasman Toyota in New Plymouth embrace all elements of Toyota's belief statements. It might be the 'Naki' way, but all things community seem at the heart of their business.**



"We are more than just your local Toyota customer centre. We know that working within our community will make a difference, making a better tomorrow start today. We proudly support local organisations that are trying to make a difference in our community."



Tasman Toyota don't limit their support to just one or two partners, but rather far extend beyond local sports clubs and charities. They're extremely proactive in supporting the Taranaki community, including providing a support vehicle to the Taranaki Rescue Helicopter Trust and the Patea Community Health Centre. To ensure medical care is available in smaller communities, they are the official vehicle supplier to the Taranaki Rugby Football Union, as well as providing support to many other organisations and groups.



*The Team at Tasman Toyota has created a mobile BBQ trailer using a Hilux deck! The portable BBQ is available for community groups and is a regular feature at school and kindy gala days, sport days and many other events throughout the region.*

A new initiative they have introduced with the support of Plunket is providing the free fitment of a Child Seat Anchor Point, which helps keep kids safe. This has been successful with over 70 installations in the last 15 months, providing in excess of \$7,000 support to the Taranaki community.

**Whether it's Encouraging Youth into Sport through the Boxing Club 'The Box Office', or Supporting Families through Mental Illness, there are numerous touch points where Tasman Toyota are reaching out to their community to make a difference!**





*Toyota believe - you've seen the tv commercials, but what is Toyota believe all about.. Toyota's success with customers and its own people we attribute to the **core beliefs** that flow from the Toyota Way, in New Zealand the Kiwi Way.*



*Toyota's actions are guided by **eight core beliefs** which are the differentiating point for customers, staff, in our products and in our service. Toyota in New Zealand expresses these beliefs in practical ways;*



## We believe everyday's an opportunity to improve

**We strive for continuous improvement in everything we do.** It's not a mission statement we hang on the wall. It's the way we do things. We believe there is no best – only better.



## We believe if you dream it, you can do it

**We will continue to set ourselves seemingly impossible goals and continue to strive to achieve them.** For example, Toyota's hybrid technology from a goal of trying to build a car that would set a new standard in energy and reuse. Our latest goal is to build a car that makes the air cleaner as it drives. Of course this may sound impossible, but none the less, our engineers are aspiring to do just that.



## We believe a better tomorrow starts today

**We must always think of the long term social and environmental consequences of our actions and constantly work towards a better tomorrow.** We know that although motor vehicles can transform lives and communities for the better, they also can have a detrimental effect on natural resources, carbon emissions and quality of life. And, mere concern is not enough; we have to take responsibility and do lots of small and not so small things today, to help make a difference in the future.



## We believe in respecting others

**We listen to our customers, our dealers and New Zealanders as a whole to help determine our course.** Internally we have many forums for discussion; externally we survey all customers at least twice during their ownership of a new or Signature Class vehicle. We welcome feedback to Toyota's unique Customer Dialogue Centre. We also endeavour to honour each other and our customers by acting with courtesy and integrity in all our dealings. We respect the time and priorities of others by being efficient and communicating as clearly and simply as possible; and treat our customers as guests and serve them in the manner they desire and deserve.



## We believe in trying to make a difference

**The core of Toyota's business is making vehicles that help people to lead better lives.** Whether that's simply transport to get to work, school or to carry out a job, or simply a lifestyle vehicle that enriches a family's life, we try and make vehicles that make a difference. It also means we will support causes that make New Zealand a better place with Toyota NZ supporting organisations such as The Parenting Place.



## We believe good things stand the test of time

**Every day, we build quality products.** We expect our cars lives to be measured in decades and hundreds of thousands of kilometres of motoring. Because it's over that lifetime of use, that our customers experience the real value of a Toyota. In the event that something goes wrong, we stand behind our products with comprehensive warranties, a well-trained dealer network, a dedicated 24/7 Customer Dialogue Centre and a parts operation which will supply parts (from stock 95% of the time) for the life of each vehicle.



## We believe in working together

**The Toyota team satisfies its customers by working together** – designers, engineers, production workers to Toyota New Zealand, Toyota Financial Services to dealer sales, service and parts – all are critical components to a successful outcome. With the underlying philosophy of respecting others, the entire Toyota team works on a basis of mutual trust and co-operation. For us, Team means: Together Everyone Achieves More.



## We believe in going the extra mile

**We will go the extra mile to deliver our customers an outstanding level of service that matches our outstanding product quality.** Consequently we train our dealership staff with the technical skills and product knowledge to ensure they can do just that. And if something goes wrong, we provide a Customer Dialogue Centre to help resolve their issue. Ultimately we want to earn the loyalty and trust of our customers so they keep returning for a long-term business relationship with Toyota.

# TOYOTA | *Believe*

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